#### The Healthview Newsletter

Issue #27-29

The Newsletter on Health & Nutrition which believes there are NO "incurable" conditions

#### A beginning Course on Energy and Minerals

#### How Increasing Your Energy Enhances Your Health, Emotions, Personality, and Your Ability to Achieve Success and Happiness.

This triple issue introduces the work of Dr. Paul Eck, a scientist and mineral researcher from Phoenix, Arizona. Dr. Eck has been studying minerals for the past thirty-five years.

Dr. Eck designs nutritional programs for medical doctors, dentists, chiropractors, and lay people from around the country. In the past twelve years, he has analyzed almost 200,000 different hair samples to determine the mineral patterns they contained—and he has designed nutritional programs based on these analyses.

In spite of his many years of mineral research, Dr. Eck has received little publicity, and so is unknown to most people. Nevertheless, we at Healthview feel he will eventually become recognized as one of the foremost authorities in the world on the role of minerals in human health.

This triple issue is merely an introduction to Dr. Eck's work. It is only the first in a continuing series of interviews on minerals and disease that are planned for the future.

Fatigue is so common today that it is accepted as just another part of modern-day life.

In this first major issue concerning Dr. Eck, we focus on one of the most widespread and yet unrecognized



Dr. Paul Eck

health problems of all time: lack of energy. Fatigue is now so universal—so many people suffer from it—that it is not even considered to be a health problem. It is so common today that it is accepted as just another part of modern-day life. It has become something you are supposed to learn to live with.

The Ock Institute

of Applied Nutrition and Bioenergetics, Ltd.

2225 West Alice Avenue • Phoenix, AZ 85021 • (602) 995-1581

Complementary Issue

Many people today are so tired—and are pushing themselves so hard—that they cannot comprehend how exhausted they really are.

The strange thing about fatigue is that if you complain about it too much, people will think you are a hypochondriac.

No one seems to realize the serious consequences of chronic fatigue. What people are not aware of is that ALL fatigue—if it continues long enough—will deprive your body of the energy it needs to maintain its organs and tissues.

This is why chronic fatigue—if it is not corrected—will eventually lead to degeneration of the body that will take such forms as arthritis, heart disease, premature aging, and so forth.

## There has never been a truly scientific program for the correction of fatigue.

Unfortunately, fatigue is not as dramatic an ailment as glaucoma, paralysis, or cancer. So it remains low on the list of medical priorities. In general, modern medicine does not regard lack of energy as a condition needing treatment until you are just about bedridden.

If you go to a doctor and complain about chronic tiredness, he will probably say, "Well, we are all tired at times. Perhaps you have been overworking."

Modern medicine does not do much about fatigue until the fatigue eventually leads to tissue breakdowns—called symptoms—that modern medicine CAN treat.

What can be done for people who are tired? There are a variety of medical and non-medical approaches. They include various hormonal treatments, thyroid medication, special hypoglycemia diets, or the use of different drugs, vitamins, minerals, herbs, special foods (bee pollen, brewer's yeast, wheat germ) and so on.

There is no doubt about it. These approaches help many people, and some people notice spectacular improvements in their energy levels. Still, there are problems, and questions to be answered.

For instance, which of these approaches will work, and for what people? And what percentage of the people who try any given program will be helped? And WHY do certain programs work in SOME cases and NOT in others?

And finally, when a person tries a medication or a vitamin/mineral program, exactly how much will his energy increase, and will the increase be permanent, or just temporary?

"What it comes down to," says Dr. Eck, "is that despite all the advances in nutritional science, there is still no RELIABLE, PREDICTABLE method for increasing a person's energy. For all the techniques and for all the facts, the field of health and nutrition is still in a state of mass confusion and sophisticated chaos."

"What has been needed for a long time is a systemized, organized approach to the correction of fatigue.

That is why I have begun to develop what is called 'The Science of Human Energy.'"

According to Dr. Eck, "The Science of Human Energy is the study of how the human body produces energy. Once we understand this process, we can give people BASIC and LONG-LASTING increases in mental and physical energy."

#### It is the relationships between the minerals in your body that determine how much energy you will have.

"When I talk about increases in energy," says Dr. Eck, "I am not just talking about eliminating fatigue and exhaustion. I am talking about increases in energy that are GREAT ENOUGH to change DULL, BORING lives into EXCITING, ACTIVE ones."

Exactly how does the body produce its energy? According to Dr. Eck, it is the relationships between the minerals in your body that determine how much energy you will have.

By studying these mineral relationships, Dr. Eck can find out why some people have more energy than do others. "Once we learn this, we can give energy to people who do not have it."

How does Dr. Eck determine the relationships between the minerals in your body? He uses what are called hair tests. A hair test is made from a sample of hair taken from the back of your head. This sample is sent to a laboratory which tests it to determine the different amounts and ratios among the minerals in your hair.

These minerals that are present in your hair reflect the mineral pattern that is in your body tissues. Through hair analysis, Dr. Eck can determine the different levels of the major minerals in your body. These are the min-

## The Healthview Newsletter 612 Rio Road West Box 6670 Charlottesville, Va. 22906 (804) 973-1395

© 1981. All rights reserved. Reproduction in whole or in part not permitted.

Founder—Sam Biser
Editor & Publisher—Sam & Loren Biser

Subscription Rates for the United State	s and Canada:
1 Year — 6 Issues	\$36.00
2 Years — 12 Issues (save \$5.00)	\$67.00
3 Years — 18 Issues (save \$12.00)	\$96.00

Foreign Subscription Rates: Please inquire. Our rates vary with each country.

On ALL foreign orders, including Canadian orders, we would like to kindly request that you use a U.S. Money Order instead of a personal check.

erals that regulate your glands. These are the minerals that regulate the chemical processes that RELEASE the energy from the food you eat.

By balancing these minerals, Dr. Eck can increase your ability to RELEASE energy from foods. And he can allow your cells to UTILIZE that food energy to produce HUMAN ENERGY.

"We can give people increases in energy so great they would not have thought it possible."

From now on, people do not have to be condemned to leading dull lives just because they do not have the energy to create—and execute—BIG IDEAS.

When we talk about increasing energy, we are not talking about the energy to lift weights or to go shopping. We are talking about increases in energy that go beyond daily energy requirements.

We are talking about a surplus of energy, enough to make a person overflow with a personal radiance—a radiance that will draw others to him, and enable him or her to, in turn, touch others.

Scientists will be able to use the information gained through hair analysis to give people VAST increases in both physical energy and mental confidence—increases they would not have dreamed of because they would not have thought them possible. Now, at last, through a study and practice of scientific nutrition, we can have a new era, a golden age of human expression.

#### What This Issue Can Do For You

This issue was designed to open your eyes to how scientific nutrition can help you get much more out of life. It will show you how to get the energy you need to turn your human potential into actual accomplishment.

Once you have read this issue, you will begin to demand that nutrition do more for you than just prevent colds or improve complexion. You will demand it because, for the first time, you will know what is possible.

It is often said that we use only 10% of our real potential. This is certainly true. If you saw the thousands of mineral charts that Dr. Eck sees, you would know WHY this is true.

But the mineral patterns in your body are NOT fixed. The distorted mineral patterns that block the production of HUMAN ENERGY can be changed. This issue will arm you with new scientific knowledge and you will never again accept a life that is as unexciting as a cup of weak tea. THAT IS THE WHOLE POINT OF THIS ISSUE ON ENERGY AND MINERALS.

Now, it's time for you to read the material we have prepared for you. It is our hope that this report can give you the knowledge and the motivation to begin releasing the 90% of your potential you have not yet tapped.

#### After you read this report, do *not* forget to support Healthview Newsletter

If you would like to continue receiving fascinating health information, such as contained in this report, please support Healthview Newsletter.

We hope you agree with us when we say that Healthview Newsletter is the most exciting and informative health newsletter in the United States. We try our best to produce these reports, but we can only do so with your continual support.

#### You can help support our Newsletter by:

- 1. Renewing your Subscription By renewing your subscription early, you give us the funds to do comprehensive research for projects years in advance. It was mainly the people who renewed early who made this very issue possible. Remember, the *more* we can do on each topic, the *better* our issues will be.
- 2. Ordering Back Issues You should try to order as many of our back issues as you can. There is a tremendous amount of health information in many of those back issues. Even we ourselves are amazed at what we sometimes find when we glance through old issues. This is why many of our readers have ordered a complete set of issues. This is the best way to insure that you will not miss anything.
- 3. Back Issue Gifts If you know of a close friend who has vision problems, or hearing problems, or maybe even something as serious as arthritis or diabetes, order them the appropriate back issue.

Thousands of people have already been helped by reading our old issues. Help your close friends and relatives to better health. Order some exciting issues of Healthview for them.

- **4. Gift Subscriptions** Give your friends a subscription to Healthview Newsletter. We could not imagine anyone whose health could not be improved by reading Healthview.
- **5. Libraries** You can support us by ordering a subscription to Healthview for your local library.

#### This is a special condensed complimentary issue.

of Healthview Issue #27-29. This special issue is no longer available from Healthview Newsletter. Extra copies may be obtained from the Eck Institute of Applied Nutrition and Bioenergetics, Inc.

#### A Thank you to Paul Eck

We personally want to thank Paul Eck for his tremendous effort in helping us produce this report. He gave up the better part of one and a half years to work with us, and for that effort we will be forever grateful.

Countless times Paul Eck would talk with us till the late hours of the night as we discussed his mineral work. And countless times he would give up his Saturdays, Sundays and holidays.

It has been a supreme pleasure to work with a man as dedicated to helping people as Paul Eck has been. The readers of Healthview Newsletter and we as editors, owe a tremendous 'Thank you' to our great friend and teacher, Dr. Paul Eck.

#### This report was a *joint* effort between Paul Eck and Healthview Newsletter

The information and ideas you are about to read in this report are the combined work of Paul Eck and the editors of Healthview Newsletter.

Even though we are not mineral researchers, we have still helped Paul to pioneer and develop his field. Together, we stimulated each other and came up with many new thoughts and concepts which had never existed before the three of us began working together.

We are just as proud of these discoveries as Paul Eck, because we worked on them together. This is the first time in the history of Heathview that we had the chance to work closely WITH someone. We are grateful that Paul is the kind of person that makes you WANT to work with him. We look forward to working with Paul on an endless number of continuing research projects.

#### You—NOT Healthview Newsletter—Are Responsible For Your *Own* Health.

No matter what you read or to whom you talk, it is YOU yourself who are responsible for your own health. It is YOUR life. It is up to you to evaluate the various health ideas that come your way.

Reading Healthview is NOT a substitute for doing your OWN thinking. We never intended it to be. Likewise, Healthview is not a substitute for proper medical guidance. No publication can ever SUBSTITUTE for the opinion of a properly trained medical advisor.

Healthview Newsletter—as our name implies (health view)—only presents various opinions and points of view (including our own) for your consideration. We act as a forum for the presentation of *controversial* viewpoints.

The choice of whether to accept or reject the various opinions presented in Healthview is YOURS. It always is. No one is forcing or rushing you to do anything. No one is telling you not to check with your doctor. You have all the time in the world, all the time you need to make your OWN decisions.

Think about what you have read. Discuss it with anyone you want. Compare it with other points of view. We encourage you to do so, because open discussion benefits everyone. And in the end, remember that whatever health decisions you make, large or small, you are the one who bears FULL and COMPLETE responsibility.

We must emphasize that there are, of course, risks and unknown factors, however small, in any method, product or approach. This is true both of "orthodox" and "unorthodox" approaches. Each person is different. It is absolutely IMPOSSIBLE to predict—in advance—all of the things that can happen.

With certain methods, you will have to be practical and work out many things for yourself. No one can do this *for* you, and no one can do this *better than* you.

If you are not willing or able to make this effort, it may be better that you do NOTHING at all.

We do our best to insure that the information in the Newsletter is accurate and that potential problems in programs are pointed out. Nevertheless, it is *impossible* to guarantee that the information is completely accurate.

Another point that needs mentioning: We cannot be responsible for the products mentioned in the Newsletter. We do our best to evaluate products, methods and manufacturers.

Because we are interested in the subjects of health and nutrition we attempt to try out *personally* every product on which we report.

But even so, this is not a guarantee that nothing can go wrong. However much we test a product or method, it is impossible to predict exactly how each product, method or suggestion will affect each one of the thousands of people who happen to read the Newsletter.

In addition, we must point out that the companies we mention are completely independent. We have AB-SOLUTELY no control over the manufacture, shipping or sale of these products. We will try to help you if a problem occurs, but we cannot be responsible for any action of these independent companies.

In conclusion then, Healthview is a *forum* for those who wish to discuss and debate their controversial health ideas with others. Orthodox and conservative viewpoints are welcome. Space permitting, letters and commentaries either praising, concurring with or condemning the various ideas presented are most certainly welcome.

Hundreds of books, dozens of periodicals, and scores of new concepts are now appearing in this exploding field of human interest. No matter who is right or wrong, everyone will benefit from the intense discussion and debate now occurring.

It is not an easy job to sort through the various ideas presented in health today. But that is also the challenge. The reward is that through your own efforts, you will find *your* way to the health you desire.

#### Healthview Newsletter Contains Controversial Health Material

Of course, you already know that. That's why you read Healthview Newsletter, because it is a forum for *controversial* opinions that are usually not presented elsewhere.

If you are a newcomer to Healthview, you may not realize at first glance what kind of material we publish. That is why we are telling you so boldly, because we do not want you to be disappointed.

The opinions and ideas presented in Healthview do NOT represent the consensus of orthodox medical opinion. The material you read here would NOT be accepted by the majority of health practitioners who use drugs, surgery and other unnatural approaches.

Most, if not all, of the health practitioners presented in Healthview Newsletter are NOT medical experts. They are NOT medical doctors and many of them have had very little orthodox medical training. To be very frank, most of the practitioners we interview would be considered to be "quacks" by the general medical profession. This, obviously, is in spite of the fact that many people have greatly benefited from their recommended programs.

Also, at this time, much—although certainly not all—of the information presented in Healthview Newsletter has *not* been extensively documented in medical literature.

The material in Healthview is NOT medical fact, nor have we ever represented it as such. If you are searching for information on standard medical ideas and techniques, you have come to the wrong place.

But if you are searching for health ideas that are ahead of their time, you have come to the right place. Healthview specializes in presenting material which is considered unproven, unaccepted and unorthodox.

We are proud of our controversial material. It is our reason for existence. We are proud to be the ones to give a fair hearing to ideas and opinions that would otherwise not receive any platform at all.

When you read Healthview, you learn about advances in the healing arts RIGHT NOW. You don't have to wait 50 to 100 more years for them to be approved. So if you are not afraid of controversial material, welcome aboard.

#### Healthview's Financial Independence—A Policy Since Our Beginning.

From our inception we have stated our policy concerning the products and services we mention in Healthview Newsletter. We repeat it now, just in case you may have missed our previous statements.

Healthview does not receive any special payments from anyone. We never have.

The ONLY money we have ever received is from the sale of subscriptions and back copies. Nothing else. We receive NO free medical or health services for ourselves or our staff. Nor would we allow anyone to give us free services, even if they had only generosity or gratitude as a motive.

Likewise, we do not receive any commissions or kickbacks or percentages or anything else, directly or indirectly, from the sale of any product or service to Healthview readers. Healthview is PURE and we intend to remain that way—FOREVER.

No one can buy his way into Healthview. Several years ago, we had a man offer us \$25,000 if we would do an interview built around something he was selling. We turned him down. Other people have offered us "cuts" and "percentages" if we would give their ideas some publicity. It never works. No one could buy their way into Healthview for any amount of money.

We would sooner close down Healthview than compromise our principles. When we write about something in the Newsletter, it is because we sincerely believe it will help you, and not because someone paid us to do a "write-up." Healthview's honesty is not for sale. It never was and it never will be.

#### Introducing

#### Paul Eck



Dr. Paul Eck

Dr. Paul Eck graduated from the National College of Naprapathy in Chicago, Illinois in 1955. This is a type of school which is essentially a cross between a chiropractic college and a school of Naturopathy. After he graduated from that college, he worked for nine years as a chemical researcher at the Van Straaten Chemical Company.

After that, he spent another five years at the Ellis Research Laboratories, also in Chicago. At this particular laboratory, Dr. Eck was responsible for directing research in nutrition and biochemistry.

Altogether, Dr. Eck has spent 35 years in mineral and biochemical research. This is in addition to a lifetime of private research covering hundreds of technical books and thousands of research papers.

A number of years after he left the Ellis Research Laboratories, Dr. Eck opened his own mineral laboratory where he analyzes hair samples for specific mineral levels. In the last five years he has analyzed more than 30,000 different hair samples and has designed an equal number of individualized nutritional programs for patients and physicians all across the United States. Each year, he lectures to more than 700 chiropractors, dentists and medical doctors every year.

We think Dr. Eck is one of the first people to present a broad scientific foundation for the entire field of nutrition.

We ourselves have been working closely with Paul Eck for more than two years. We can tell you that we have been highly impressed with his overall knowledge of minerals and body chemistry.

Paul Eck is completely open-minded. He won't blindly accept something just because he read it in a medical textbook or just because everyone else in his field accepts it. We think Dr. Eck is one of the first people to present a broad scientific foundation for the entire field of nutrition. Once you understand what he has to say, dozens and dozens of apparent inconsistencies and unexplainable nutritional facts will seem to fall right into place and become easy to comprehend. The knowledge we have gained from Paul Eck is of a broader and more encompassing scope than any other information we have ever heard or read in the health literature.

Very few people understand his work, and as a result, very few really appreciate what he has to offer.

Paul Eck seems to reach a level of basics when he talks about minerals that very few, if any, other people have ever done. He is really building a whole new science of minerals from the ground floor up—a science of minerals which will open the doors to a new age of healing that man has never before known or experienced.

In many ways, Paul Eck is a maverick in the field of nutrition. Many of his views do *not* coincide with the numerous opinions and theories which exist today in the field of nutrition. In fact, he is in complete disagreement on a number of long-standing and established concepts.

Very few people understand his work, and as a result, very few really appreciate what he has to offer.

However, after evaluating his work for more than two years, we feel that Paul Eck has a great deal to offer. We are certain that his work will go down as one of the most important contributions to health in this century.

We are not saying this lightly. We know that when Paul Eck's viewpoints become more widely known and accepted, the field of nutrition, as it is practiced today, will never be the same.

#### A Tribute to Paul Eck

Paul Eck is a man in a class of his own. He is largely self-taught. His genius comes, not from his mastery of thousands of technical books and research papers, but rather from his inquisitive and inquiring mind, which has led him far, far beyond the present state of knowledge which exists in the nutrition field today.

Paul Eck's knowledge of minerals and their relationship to human health seems almost awesome. Even though it may be hard for most people to believe this, you could mention virtually any common disease to Dr. Eck, and he could easily spend hours and hours explaining the most intricate and technical aspects of that disease in relation to mineral imbalances in the body.

Many people, after listening to him lecture, have seemed a bit skeptical about his beliefs. They cannot understand how any one man can possibly know so much about so many different health topics, and how any one man can talk so fluently and extemporaneously about the most complicated health topics.

They cannot understand how any one man can *always* have an answer to a question—and not just any answer—but one which is so logical and so consistent with known facts that it is hard to understand why no one had thought of it before.

## The study of minerals is not merely a profession for Paul Eck, it is his life.

The reason Paul Eck always seems to have the correct answer to health questions is undoubtedly due to his intensive research and his supreme dedication to his work. He has put a great deal of time into the study of minerals—nearly 35 years.

The study of minerals is not merely a profession for Paul Eck, it is his life. He has spent the better part of his years reading and analyzing every book and paper on health he could get his hands on, asking questions which

no one else dared to ask, and then searching still further for answers.

Even in his youth he spent a great deal of time in libraries—reading old medical books and manuscripts, while seeking the answers to the causes of various diseases in man.

But by no means does Paul Eck's tremendous knowledge of minerals come just from book work. Many of his astounding advances and breakthroughs in the field have come from his direct experience with people. For more than fifteen years he has helped many people with their health problems through his skill in the field of hair analysis.

#### Paul Eck is unquestionably the man of the century in the field of health and nutrition.

Without the slightest reservation we can say, as editors of *Healthview Newsletter*, that Paul Eck is unquestionably the man of the century in the field of health and nutrition. We had a deep intuition of that when we first met him, that is our view now, and we feel that will still be our view of him 20 or 30 years from now.

If the information presented here doesn't fully convince you of that fact now, you will surely be convinced when you read the more comprehensive reports which we will publish about him in the future.

Paul Eck is a master of minerals, a master of health and emotions, and he is also a wonderful human being. He loves people, he loves life, and deserves the greatest rewards that this world can offer him.

If you ever have the opportunity to talk to Paul Eck, even if for only a few minutes, consider it an extreme honor, for you will be talking to a great man—a man whose destiny it is to change dramatically the course of human medicine for the benefit of us all.

Now, we are extremely proud to present our friend and teacher, Dr. Paul Eck.

#### **Table of Contents**

#### Section 1 **Fatigue** Fatigue Makes it Impossible for People to See Themselves as They Really Are ...... 9 Grev Hair is a Warning Signal That Your Body Is Running Out of Energy ...... 9 Vigorous Exercise Can Make People Believe They Are in Better Health than They Really Are. 10 Why Diet Alone Will Not Ordinarily Cause Vast Sex, Vitality and Health All Flow from the When You Have Energy, Being Yourself Comes Section 2 How Your Body Produces its Energy How the Thyroid and Adrenals Produce Your The Location of the Adrenal Gland ...... 14 How Minerals Affect Thyroid and Adrenal The Normal Levels for the Four Most Abundant How to Tell How Efficient Your Thyroid How to Tell How Efficient Your Adrenal How to Calculate Your "Total Energy Loss" . . . . . 19 Section 3 Oxidation Types and How They Affect Your Energy What is Meant by Oxidation Type ...... 19 Psychology and Chemistry of the Slow, Fast, Mixed and Balanced Oxidizer ...... 20 A Number of Health Conditions which Are Often

#### Section 4

The Importance of Minerals

The Chain Reaction Principle: Why Just One Mineral Out of Balance Can Affect All the Other Minerals in the Body	2
Minerals—The Basis of All Life	
The Fallacy of Taking Random Supplements 24	
The Fallacy of Taking Mandolli Supplements 24	1
Section 5	
and the second s	
Understanding the Science of Hair Tests	,
How I Determined My "Normal" Mineral	0
Levels	b
Why I Use Precise Mineral Levels Instead of Broad Ranges	6
Mineral Levels and Mineral Ratio—why they are	
both important	8
A Small Difference in a Mineral Ratio Can Mean	0
a Big Difference in Health	
Various Causes of Mineral Imbalances	J
Analysis	0
Eck's Law of Minerals 30	
Why I Prefer Hair Tests to Blood Tests 33	3
Section 6	
Section 6	
What You Should Know About Going on	
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral	n
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0
What You Should Know About Going on Paul Eck's Mineral Program  Questions and Answers on Paul Eck's Mineral Program	n 4 7 0 0

#### Section #1—Fatigue

#### Fatigue Makes It Impossible for People to See Themselves as They Really Are

#### by Paul Eck

When people's mineral levels become imbalanced they gradually start to lose their sense of awareness. The most tragic thing about this is that when a person does become ill, he cannot tell that his level of awareness has diminished.

People who are ill and fatigued often see a distorted view of the world. In most cases, the more distorted their mineral patterns are, the more distorted is their level of awareness.

In many ways, individuals who are severely lacking in energy suffer from the same perceptive imbalances as women who suffer from anorexia. Women who have anorexia nervosa see themselves as being *fat*, when in reality they are grossly *underweight*. An anorexia patient can be down to bare bones, yet she will see herself as being overweight.

Many fatigued men and women suffer from the same kind of unawareness. Because of various mineral distortions, they often see themselves as being sweet and loving, yet in reality, they are not that loving at all.

Having distorted mineral levels is like trying to look at the heavens through a cloudy telescope. You can never see the true picture. Only when an individual's minerals become balanced will he be able to see the world as it really is, instead of the way he wants to see it.

When an individual's minerals become balanced, he will be able to laugh at his own misfortune, instead of constantly trying to blame everyone else for his problems. A healthy and energetic person can accept reality, without anger. A healthy person can see himself for what he really is. This is the first step to true happiness.

#### Grey Hair is a Warning Signal That Your Body Is Running Out of Energy

Everyone knows that hair tends to become grey as we get older. Blaming it on old age doesn't really answer any questions, because there are young people who have hair that is grey in places. If old age by itself is not really the cause of grey hair, then what is?

The cause of grey hair is chronic fatigue and exhaustion. Grey hair is Nature's way of warning us that we are running out of energy. This is something that can happen at any age. Grey hair warns us about low energy just like the oil light on your dashboard warns you about low oil in your motor.

## "It's the minerals in your body that give your hair its color."

It is true that *some* people with grey hair have a great deal of energy. What these people don't realize is that they are maintaining their energy levels by using up mineral reservoirs which are not supposed to be touched. This is why their hair is grey and not dark.

Grey hair is a warning sign because hair in general reflects the minerals that are in your body. It's the minerals in your body that give your hair its color. For example, hair (especially black hair) gets its color from the minerals manganese and iron.

If you saw these two minerals in rock form, you would see that they are black. So, when they appear in your hair, they naturally darken it. It is all logical.

Manganese and iron are two minerals your cells need to produce energy. When people become exhausted, it means they are usually low on manganese and iron. When these two minerals become depleted in the body, they also become depleted in the hair. Then the hair loses its color.

#### What actually makes hair turn white?

But what makes hair actually gain the color white? This is caused by two other minerals, calcium and zinc. These are the minerals that deposit in your hair as your body becomes exhausted.

As you know, calcium is white. So is zinc. In fact, zinc oxide is a popular white pigment. It is used, for instance, in the white ointment that lifeguards use to protect their noses from sunburn. As these two minerals accumulate in your tissues, and therefore in your hair, the hair then turns the same color as the minerals in it—in this case, white.

## Why some people's hair turns grey overnight.

Usually, the process is gradual. As people begin to lose energy, the manganese and iron slowly leave their hair. They are then replaced by calcium and zinc. First, there are just a few grey hairs. Then there is a scattering of them all over. The person is slowing down.

The hair becomes greyed, then white. The older a person gets, the higher his calcium (white) and zinc (white) levels will go. This is the typical state of slow oxidation, i.e., chronic fatigue.

You rarely see older people with dark hair. If you do, it could be because they have excellent mineral reserves and because their metabolism has not yet slowed

down. It could also be that they are still in fast oxidation, but are on the verge of "burning out" and falling quickly into slow oxidation. That is why some people become grey in a matter of months.

Then there are people whose hair becomes grey overnight. These are people who were the subject of some horrible shock. In such cases, the body is under such stress that it "borrows" minerals from the hair "bank." Since these mineral "loans" are usually never repaid, the person's hair remains white.

The good news is that grey hair can be reversed. This is because slow oxidation can be reversed. We have had many people who have had much of their grey hair turn dark after being on our program. This means there is no need for anyone to dye his hair.

You may be fooling other people with the dye, but you aren't fooling your body. It is still in slow oxidation. The only real answer to grey hair is to correct the cause, mineral depletion. When you do this, you not only correct the grey hair, you also get your energy back. Tell us what hair dye can do that!

#### Vigorous Exercise Can Make People Believe They Are in Better Health than They Really Are.

We are in favor of exercise. We know it improves circulation, we know it helps get rid of tensions. We know it can help give one a sense of rhythm. And we know it can improve a person's energy, because it does for many people.

There is still something about exercise that we think has never been brought out—Exercise can give a person a false sense of vitality. Exercise can make a person believe he is MUCH healthier than he really is.

Exercise acts as a *stimulant*. Exercise raises sodium levels and increases adrenal activity. If the person has a low sodium level, or a low sodium to potassium ratio, then exercise will give him a definite physical and mental boost.

## Vigorous exercise can cause a release of narcotic-like substances from the brain and pituitary gland.

Exercise will also affect other minerals. Under the stimulus of exercise, the body can move certain minerals out of storage and into "active duty."

The question is, "Can the improvement really be sustained without a specific rebalancing and replenishing of the mineral pattern?" We don't think so.

Another question—If exercise moves minerals out of storage areas, what will happen when these storage areas are depleted? How will exercise help then?

The body has a strange way of deceiving itself. But even that has a purpose. When you are fatigued, and cannot, or will not, do anything about it, the body often dulls your sensitivity. It reduces your awareness so you can continue to function.

Often, the person has no idea of the trouble he is in until you pull him out of it. This is frequently true of heavy exercisers. One reason for this is that exercise—and jogging in particular—can give people a sense of physical and mental *euphoria* which is *not warranted* by their physical condition.

Vigorous exercise can cause a release of narcoticlike substances from the brain and pituitary gland. This is why runners say they get a "natural high." It is a "high," because the substances that are released are closely related to heroin and opium.

The person is getting an exalted and exaggerated sense of well-being that is frequently NOT supported by a *solid* mineral base.

That is why so many joggers and heavy exercisers feel terrible and depressed when they don't work out for a few days. They have come off their "high." They have sunk down to where they REALLY are—and they don't like it.

When you hear people say that they are addicted to running, they are telling the truth. They are addicted—to their own self-made narcotics. They are addicted because the heroin and opium-like substances in their brain are giving them a sense of well-being they can NORMALLY not achieve.

We have seen mineral charts of joggers who said they NEVER FELT BETTER. In one instance, it turned out that the person actually had cancer and didn't know it!! In another, the levels of the two main energy minerals (iron and copper) were so low that we knew the person was slowly sliding into an extended period of physical burn-out.

What concerns us about heavy exercise is that it is so *stimulating*. It has the ability to prevent people from *feeling bad* when they *should* feel bad. It has the ability to block out awareness of an underlying fatigue THAT SHOULD NOT BE ALLOWED TO CONTINUE.

There is no reason not to enjoy the exhilaration of exercise. Just don't become overconfident because you "feel" so good. Just make sure your minerals are balanced so you can enjoy REAL health, not just the *illusion* of health.

How can you tell whether your exercise routine is good for you or not? The best way, of course, is to monitor every exercise program periodically with a hair test. If the exercise is helping you, the hair test will show this.

Without a hair test, it is difficult to tell whether a person is really better, or just seems to be because he is digging into vital mineral reservoirs.

In general, don't overexhaust yourself to prove how hard you can run or walk, etc. And don't judge your progress by increases in muscular strength. It is possible to have stronger muscles but to be in worse overall health.

The best criteria would probably be: Do you have more energy—both physical and mental—on a long term basis? Do you feel more relaxed—not just after exercise—but again, on a long term basis?

Exercise is necessary for good health, and no mineral program can substitute for it. But the opposite is also true. Exercise is no substitute for adequate and balanced mineral levels. You need both to be healthy.

#### Why Diet Alone Will *Not* Ordinarily Cause Vast Increases in Energy

Improving your diet is always a good idea. Improving your diet will usually increase your energy. But improving your diet will generally NOT give you vast and long lasting increases in energy.

Why is this so? The answer is that diet is TOO RANDOM an approach to BREAK a deeply-set mineral pattern. You can't really *control* the minerals in your diet. You can't really put all your foods on a scale and measure out the exact portions to the gram before eating.

Even if you could, you would never know exactly what minerals were in that particular portion of food. To find out, you would have to send your dinner to a laboratory! Obviously, this is not feasible.

Diet alone is not organized enough to give the body the *guidance* it needs. No diet can consistently give the body the *precise* minerals in the *precise* ratios it needs to BLAST out of its BIOCHEMICAL RUT. Only a specific mineral program can do that.

Diet can help, of course. Without the proper diet for support, a mineral program will fail. But diet is not POWERFUL enough to do the job by itself.

There are people who claim that different health food diets have rejuvenated them. They BELIEVE they are much better. That isn't what I saw.

I have seen people go on a program who start bragging about how well they are doing. Then, I watched the people over the years and they looked just the same, the same old problems, only worse. When I ask them about their diet, they tell me they are on another dietary program. In other words, a different one.

But when they were on the first program and you asked them about it, they would say, "Man, I'm feeling greater than ever before." If they were feeling so great, then why did they switch to a new diet?

I guess when people are trying THAT hard to feel better, it is difficult for them to admit that they really *aren't* any better.

All I know is that the only people I have seen who underwent enormous changes in energy and personality development were the ones who went on a mineral

balancing program.

I am not saying that other programs will not work. Maybe there are some that will. All I can tell you is that in the last 53 years, I have never found them. What else can I say?

## Iron Supplements and Anemia

**ECK:** I would say that over 95% of the women who take iron tablets for their energy are *not* suffering from an iron deficiency at all.

Millions of women are making a terrible mistake when they take iron supplements without knowing whether they need iron or not. First of all, more and more foods are enriched with iron today. Almost everything you buy in the food stores these days says, "enriched with iron" on the label—breads, cereals, canned goods, just about everything you normally purchase.

So with all that iron in women's diets, you have to ask yourself, "How in the world can any woman be deficient in iron?" The answer is that they generally are *not* deficient in iron.

**HEALTHVIEW:** How about those blood tests which show that so many women have a low iron count? Isn't that proof enough that a woman would have low iron levels in her body?

ECK: As far as I am concerned, blood tests can be highly misleading. The main reason why I feel so many women have a low hemoglobin count is because they have a copper imbalance—and not an *iron* imbalance.

Whenever there is either too much or too little copper in the body, the iron will not be able to properly attach to the hemoglobin in the blood cells. In approximately 80% of the cases, deficiency of iron is not the principal problem.

If you give iron to correct a "low" iron level, the iron level will generally go even lower. This is exactly what happens to millions of women every year. The iron they take is stored in the liver, heart and pancreas.

Many women are poisoning their bodies with iron. An excessive intake of iron can eventually result in iron toxicity and various diseases associated with elevated iron levels, such as headaches, liver problems, hypertension, diabetes and cancer.

I can assure you that if any woman is suffering from an acute or chronic energy loss, as 85% to 90% of the women are, it is primarily because of weak thyroid and adrenal glands and a demineralized body. Blindly giving iron tablets to a woman to give her more energy will often only make the condition worse.

A Copper Deficiency Anemia is Indistinguishable Haematologically From That of an Iron Deficiency Anemia. Lahey, F. (1975) Blood 7, 1053, quoted in *Clinical Significance of the Essential Biological Metals*, p. 57, by I. J. T. Davies, Clarke Thomas Publishers.

#### You Need Energy to Express Love

by Paul Eck

So much of a person's personality and behavior are directly *dependent* on their energy levels.

Many people have tremendous amounts of love and passion on the "inside." However, due to inadequate energy levels, they are relatively incapable of fully *expressing* their deep love and affection. Without high levels of energy, it is very difficult to be outwardly loving.

The reason some people appear to be cold, unloving, and lacking in feeling is *not* because they *want* to be this way. They are this way because they have no choice.

Anybody would be this way if he lacked energy. Don't you remember what it was like when you were ill in bed, and you barely had enough energy to even sit up?

Were you an exciting person to be around? Were

you loving and warm and sensitive to the feelings of everyone around you? Were you vivacious and enthusiastic and so radiating with energy that everyone wanted to be around you? Were you just bubbling over with charisma and sexual vibrations?

So, when a person lacks energy, he can't help being the way he is. He can't help appearing unloving and lacking in feelings.

Now, I am not implying that all people who lack energy are this way. Many people have only slight losses of energy, so they might not be affected much.

How can a person possibly be vivacious and passionate toward others when he barely has enough energy to take care of himself? I believe that most people could be many times more loving and passionate if they just had more energy.

#### Health, Sex and Vitality All Flow from the "Fountain of Energy"

by Paul Eck

Health, sex and vitality all are synonymous with high energy levels. People with sufficient energy abound with good health, charisma, excitement and sexual vibrations.

Individuals who are severely lacking in energy are just the opposite. These individuals are often depressed, have little self-esteem, have inhibited personalities, and generally have little

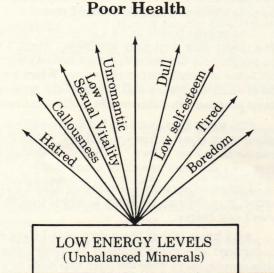
Health

ability to express great passion.

Heaven is having a mate with high energy levels and a beautiful soul. This is the perfect combination. Unfortunately, in today's world, many of the individuals who have enough energy do not have the inner beauty or strength of character to go with it.

# HIGH ENERGY LEVELS

(Balanced Minerals)



#### When You Have Energy, Being Yourself Comes Naturally. You don't Have to Try.

When you have energy, you don't have to learn the "techniques" of human relations. You don't need books or seminars on how to assert yourself. And you don't need to be taught how to be loving and sexual to your mate. All of these things come *naturally*, and *spontaneously*, to people with energy.

Why do people seek the answer to life in "techniques?" And why do they seek to learn about life from books rather than from first-hand experience? Because they are scared. They are fearful of being themselves.

And why are they fearful? In many cases, it is because they are more tired than the people around them. People who are tired are oversensitive. They are anxious. They are always on the lookout for how *other* people are thinking about them.

A person who is fearful cannot be spontaneous. That is why he turns to "techniques" and "self-help" manuals as a safe substitute. He turns to technique to give him the *appearance* of the confident, energetic and spontaneous person.

But no book can give you health. And no book can *make* you be yourself. No one who follows a "method" or collection of human relations or sexual techniques will ever be as exciting to be with, or as loving, as the truly fear-*less* person.

We can ALL be spontaneous and fun to be with. We can ALL have great human relations. And we can ALL have ecstatic and fulfilling sexual lives. But first, let's get fear out of our lives. And let's do it by increasing our energy levels so that we are no longer afraid to BE OURSELVES.

## Section #2—How your body produces its energy

#### How the Thyroid and Adrenals Produce Your Energy

The thyroid gland and the adrenal glands are the main energy producing glands in the body, supplying the body with more than 98% of its energy. If you did not have these glands, you probably would not have enough energy to blink an eyelid.

The thyroid gland, located right behind the Adam's apple in your neck, is about the size of a plum. The adrenal gland is much smaller and is located on top of each of your kidneys. Everyone has one thyroid gland (with two lobes) and two adrenal glands.

These glands work very closely together. In non-technical terms, the adrenal glands "release" simple sugars in the body which serve as the fuel for the thyroid gland.

The thyroid gland then takes these sugars and ignites them into energy. The thyroid gland is like the spark plugs of your car in that it ignites the fuel (gasoline) and turns it into power.

So it is these glands working together which produce the body's energy. To have maximum amounts of energy, these glands have to be functioning at peak capacity.

## "The efficiency of your glands determines your speed of metabolism."

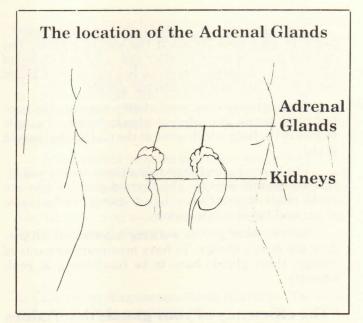
These are the glands which determine a person's rate of metabolism, the "oxidation type." If both the thyroid gland and the adrenal glands are overactive, a person will be known as a "fast oxidizer." In other words, he will have a very fast metabolism. These are the people who usually abound with energy.

Now, if just one of these glands is overactive and one is underactive, a person will be a mixed-oxidizer. And if both of these glands are underactive, a person will be a "slow oxidizer." A "slow oxidizer" has a very slow rate of metabolism. These are the individuals who are usually lacking in energy.

It is the adrenal glands which give a person extra energy when he needs it. Whenever a person faces an emergency, the adrenal glands release adrenalin, which gives the body the extra "boost" it needs.

There are two different portions to the adrenal glands—the adrenal cortex and the adrenal medulla. The adrenal cortex helps to supply the body with a

# The two parts of the Adrenal Gland Adrenal Cortex (Supplies Steady Stream of Fuel) ("Emergency" gland)



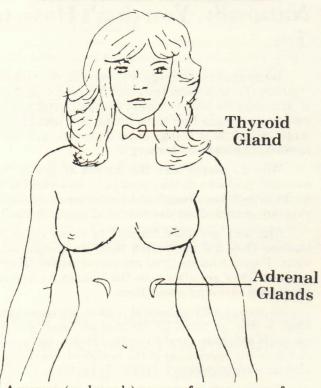
steady stream of fuel (sugar) all day. This enables a person to function at a normal pace.

The adrenal medulla is strictly an emergency gland. This is the portion of the gland which secretes the adrenalin. When you hear stories about a woman lifting a two-ton car to save her baby, it is the adrenalin from the adrenal medulla which is responsible for her being able to accomplish this feat.

A good analogy of the adrenal medulla would be like a turbo-charger on an automobile. It helps to give the engine an incredible thrust of energy (fuel)—far more than a normal engine would be capable of supplying.

[Editor's Note: Paul Eck told us that the adrenal glands function to convert glycogen in the liver (stored sugar) into glucose, which is an active fuel.]

A Person's Vitality Comes Mainly from Two Glands—The Thyroid Gland and the Adrenal Gland



A woman (and man's) source of energy comes from both the thyroid gland and the adrenal glands. The healthier these glands are, the *better* a woman's energy levels will be. The weaker these glands are, the *poorer* a woman's energy level will be. It is difficult for a woman to be a vivacious and passionate person when either of these glands is exhausted.

#### How the Body Produces Energy

FUEL = ENERGY

#### Adrenal Gland

- 1) (Adrenal Cortex)
  - Normal fuel regulator.
- 2) (Adrenal Medulla)

Emergency fuel regulator.

#### Thyroid Gland

(Spark Plugs)

The thyroid gland ignites the fuel provided by the adrenal glands.

- 1) Physical Energy
- 2) Mental Energy
- 3) Sexual Vitality

## How Minerals Affect Thyroid and Adrenal Function

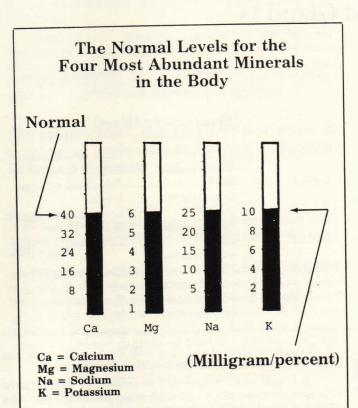
ECK: There are four main minerals in the body which help to regulate the thyroid and adrenal glands. These minerals are calcium, magnesium, sodium and potassium.

These minerals are what I call "macro"-minerals because they appear in larger proportions in the body than other minerals. It is these four macro-minerals which are the main *regulatory* minerals in the body.

If these four minerals are all at normal levels, the thyroid and adrenal glands will function at peak efficiency. However, if any one of these macro-minerals deviates much from normal range, this is when a person is going to have problems.

"The body needs the right balance of certain minerals to produce the maximum amount of energy."

**HEALTHVIEW:** So you are saying that if the amounts of these minerals in the body are at perfect or nearperfect levels, that the thyroid and adrenal glands will operate at top efficiency.



If a person has all four of these minerals at normal levels, their thyroid and adrenal glands will be able to supply them with *maximum* amounts of energy. Unfortunately, very few individuals in this country have mineral levels like these.

Sometimes, even a relatively minor fluctuation in one of these minerals can cause either one of these glands to become underactive.

ECK: That is correct. A simple analogy which further explains this principle is to compare the mineral levels of the human body to a battery. Both the human body and a battery derive their energy from "mineral electrolytes." When a battery has the perfect balance between certain minerals, it will be capable of producing its maximum energy potential.

Likewise, when the human body has the perfect balance between certain minerals, it too will be capable of producing its maximum energy potential. However, when either the body or a battery has an imbalance in the minerals they contain, they lose their potential of carrying a charge.

The minerals in your body determine the biochemical environment in which your organs must work. The more optimal is the mineral environment in your body, the better your organs will function, and the more energy you will have.

**HEALTHVIEW:** What are the normal or "perfect" levels for the four macro-minerals of the body?

ECK: If you will look at the first chart which I have prepared for you, you can see the normal level for each of these minerals. The normal level for calcium is 40, magnesium is 6, sodium is 25, and potassium is 10.

[Editor's Note: Please see chart on this page.]

**HEALTHVIEW:** What units are you using? Is that parts per million?

ECK: No, these are milligrams-percent. If you will add one zero to each of the numbers, you will get a figure representing parts per million. However, I like to keep the numbers small, so I use milligrams-percent. I feel it is much easier to work with.

So the 40 for calcium represents a certain percentage of calcium which appears in the tissue cells of the body. For your readers' purposes, they should just consider the 40 as a number, and not worry too much about the units.

"The real key to understanding health is the ratios between different minerals."

**HEALTHVIEW:** So how do you evaluate the condition of a person's thyroid gland? Do you just look at the mineral levels of those four minerals you mentioned and make a determination?

**ECK:** Yes, I look at each individual mineral level. But most importantly, I look at the *ratios* between those four minerals.

You see, the real key to understanding minerals and their effect on human health does *not* lie merely in evaluating individual mineral *levels*. Mineral levels can certainly help to give a tremendous amount of information about a person's energy levels. However, looking at individual levels can be *deceiving* if you look at them just by themselves.

The real secret to understanding human health is to understand the *ratios* between individual minerals.

**HEALTHVIEW:** What specific mineral ratio do you look at to determine the health of the thyroid gland?

#### "Calcium slows down the thyroid and potassium speeds it up."

ECK: I use the calcium (Ca) to potassium (K) ratio, which I have labelled the "thyroid ratio."

I use this ratio because calcium and potassium are the two specific minerals which regulate the thyroid gland. Calcium slows down the thyroid gland and potassium speeds it up. In order for this gland to operate at its *maximum* capacity, there has to be just the right balance between these two minerals.

If a person has *too much calcium* in his tissues (in proportion to potassium) he will have an underactive thyroid gland. If he has an *excess of potassium* in his tissues (in proportion to calcium) he will have an overactive thyroid gland.

This is why once you know the ratio of calcium to potassium in the body you know immediately if this

gland is too fast or too slow. And not only that, but you know *exactly* how fast or slow it is.

**HEALTHVIEW:** What is the normal value of the calcium to potassium ratio?

ECK: It would be 4. You get that by looking at the normal values for calcium and potassium, which appear on Chart No. 1. Calcium is 40 and potassium is 10, so 40 divided by 10 is 4.

If a person had a ratio of 4 to 1 between these two minerals, the thyroid gland would be functioning at peak capacity. This is, of course, assuming that the *levels* for these two minerals were also near normal.

Now, by comparing a person's actual ratio with this *normal* ratio, you can tell if the thyroid gland is underactive or overactive. And once you know this, you

[Editor's Note: A scale of various thyroid and adrenal gland ratios appears on page 15 and 17. If you have already had a hair analysis, you should get out your chart and check your own ratios and levels as we are discussing them. This will make this interview a thousand times more interesting. If you have not yet had a hair test taken, you should re-read this interview after you get your hair analysis back.]

#### How to Tell How Efficient Your Thyroid Gland Is

#### **NORMAL** Underactive (Slow) \*4.0 Normal Maximum energy **Energy Levels** Calcium (Ca) levels Potassium (K) Overactive (Fast) Very poor energy 40 or above 85% or more levels Good to adequate 10-20% 3.8 - 3.0Poor energy levels 75-85% energy 20-40 energy levels overstressed Adequate energy 20-30% 3.0 - 2.5Low energy levels 15-20 50-75% energy overstressed levels loss 30-50% Less than adequate 2.5 - 2.0Less than adequate 30-50% energy 10-15 overstressed energy levels energy levels loss Low energy levels 50-75% 2.0 - 1.5Adequate energy 20-30% energy 6-10 overstressed levels loss Poor energy levels 1.5 - 1.175-85% Good to adequate 10-20% energy 4.7-6overstressed energy levels loss Very poor energy 85% or more Less than 1.1 levels overstressed

If you have a hair test taken, you can tell immediately how healthy your thyroid gland is. All you have to do is to find your calcium (Ca) to potassium (K) ratio and then look on this chart. The closer your ratio is to 4.0 the more energy you will have.

If your reading says you have a 10% energy loss, this is *still* a large loss of energy. Even a 10% energy loss will greatly affect your energy. If your reading says you are "fast" beyond a certain point, this too is not healthy.

A fast gland is a gland that will eventually wear out completely because of too much stress.

It is extremely important to remember that to have maximum amounts of energy, your mineral ratio and your mineral levels must be normal. If you have a perfect ratio with poor mineral levels (too high or too low), it means your thyroid gland is weaker than the chart indicates.

will know approximately how much energy a person has.

If a person has a thyroid ratio (calcium to potassium ratio—Ca/K) which is greater than 4.7, his thyroid gland is underactive. The *greater* this ratio is between these two minerals, the *weaker* this gland will become and the *less* energy a person will have.

"It is *impossible* to have a poor thyroid ratio and still have an efficient thyroid gland."

**HEALTHVIEW:** If a person had a thyroid gland which was only 10-20% inefficient, would that affect his or her energy levels?

ECK: Yes, even a 10% loss of efficiency could cause fatigue. I know that 10% doesn't sound like a big number, but it is. If the average lifespan of 70 or so years were cut 10%, that would be a loss of 7 years. That's quite a bit.

If your average body temperature of 98.6 degrees were cut 10%, that would be a temperature of almost 9 degrees lower, which is a big difference. If the temperature went up 10%, that would be a temperature of



"If your sodium level is very low, do not try to compensate by eating a lot of salt (sodium). If you do this, it will probably only aggravate the problem."

almost 110 degrees, which for many people would mean death. So you can see that 10% in biological terms can be a pretty big number.

**HEALTHVIEW:** Is there any way that a person could have a poor thyroid ratio and still have a healthy thyroid gland?

**ECK:** No, that is impossible. These mineral ratios are amazingly accurate. I have never known them to be wrong. If they are interpreted correctly, the ratios are infallible.

In the last ten years I have tested more than 125,000 hair samples and I have correlated the results with the health patterns of these individuals.

When you see the same mineral ratio appearing with the same problem virtually 99% of the time, in case after case over a ten-year period, each mineral ratio becomes a conclusion in itself.

For example, just a few months ago, I spoke to a woman who had a very underactive thyroid gland. I made this determination based on the fact that her thyroid ratio was more than 14 to 1. Remember we said before that this particular ratio should only be 4 to 1.

But, anyway, when I told this to the woman she told me that I had to be wrong. She said her doctor had always led her to believe that her thyroid gland was *over*active and not *under*active. So I checked this ratio again to see if I had made a mistake. I was right the first time and I held to my original position.

So this woman went back to her doctor and had him test her again. Sure enough, the doctor called her up a week later and told her that he must have made a mistake—that instead of a fast thyroid gland, she actually had a very slow thyroid gland. This kind of thing has happened to me many times.

**HEALTHVIEW:** Have you seen any person with a thyroid ratio higher than 14?

**ECK:** I sure have. I have seen a lot of people with thyroid ratios which were fifty (50) and higher.

One woman I knew had a thyroid ratio of more than 200. This woman had so little energy that she was almost in a coma.

The ratios tell the true story. There is no way you can argue with them.

"A person can have normal levels of thyroid hormone in his blood and still have a weak thyroid gland."

**HEALTHVIEW:** How do the results of the hair test correlate with the standard blood test for thyroid function?

**ECK:** I don't think the test for thyroid function is all that reliable. This test basically measures the levels of a number of thyroxin proteins in the blood.

But many doctors fail to understand that a person can have normal levels of thyroxin (thyroid hormone) in the blood and still have a weak thyroid gland. Or because of mineral imbalances the thyroxin may just be circulating around without being fully effective. So, in many cases, the doctor may be drawing false conclusions from the test. A hair test gives us a more accurate measure of the function of the thyroid.

#### "Too much magnesium, in relation to sodium, will slow down the adrenal gland."

**HEALTHVIEW:** What is the ratio for the adrenal gland? **ECK:** That would be the sodium (Na) to magnesium (Mg) ratio. I call this the "adrenal ratio."

When you are talking about the adrenal gland, it is the sodium and magnesium which do the regulating. When the ratio of these two minerals becomes unbalanced—just slightly, it can have a major impact on the adrenal gland.

Too much sodium, in relation to magnesium, will speed up the adrenal gland. Too much magnesium, in relation to sodium, will slow down the adrenal gland. Just by looking at the ratio between these two minerals lets you know immediately how well this gland is performing.

The normal level for the sodium to magnesium ratio came out to be 4.17 to 1. You get this by dividing the normal level for sodium (25) by the normal level for magnesium (6). So, if a person had an adrenal ratio of 4.17, the adrenal gland would be functioning at peak capacity, again assuming that the *levels* for these two minerals were also normal.

As far as the adrenal gland goes, I can tell when this gland is underactive when the adrenal ratio (sodium to magnesium ratio) is less than 3.2.

That's the real beauty of these ratios. Once you know a person's mineral ratios and fully understand them, you can determine the efficiency of major organs—WITHOUT GUESSING.

"If your sodium level is low, eating a lot of salt will probably make your sodium level go even lower."

**HEALTHVIEW:** You mentioned that there were two separate parts to the adrenal gland. Does this ratio apply to the adrenal cortex or to the adrenal medulla? **ECK:** This particular ratio, the sodium to magnesium

#### How to Tell How Efficient Your Adrenal Gland Is

#### Fast (Overactive) NORMAL **Energy Level** Normal Sodium (Na) 4.17 Maximum energy levels Magnesium (Mg) Slow (Underactive) Very poor energy 30 and above 85% or more overstressed levels 20-30 Poor energy levels 50-85% 3.5 - 2.510-20% energy Good to adequate overstressed energy levels loss 40-50% Low energy levels 16-20 20-40% energy Less than adequate 2.5 - 1.5overstressed energy levels loss 12-16 30-40% Less than adequate 1.5 - 1.040-85% energy Poor energy levels overstressed energy levels loss 8-12 20-30% Adequate energy 1.0-less 85% or more Very poor energy levels overstressed levels energy loss Good to adequate 5-8 10-10% stressed energy levels

If your sodium (Na) to magnesium (Mg) ratio is very close to 4.17, your adrenal gland will help to supply you with maximum amounts of energy.

As with the thyroid gland, a perfect ratio reading with poor mineral levels (either too high or too low), means you are not in good health, and that your adrenal

gland is weaker than the chart indicates.

To have maximum amounts of energy, both your mineral ratios and your mineral levels must be normal. An adrenal gland which is too "fast" is also not healthy. In many cases, a fast adrenal gland can be just as inefficient as a slow adrenal gland.

ratio, refers to the adrenal cortex. But as I mentioned before, when one section of this gland is slow, the other one usually is, too. So if a person's adrenal cortex is slow, you can be just about certain that his adrenal medulla is also slow.

You can tell how healthy a person's adrenal medulla is by evaluating his sodium levels (or potassium levels).

The normal sodium level in the body is 25. When the sodium level drops much below 20, a person's adrenal medulla will start to slow down. Many people have sodium levels which are lower than 15 and they usually have diminished levels of energy.

Now, if your sodium level is very low, don't try to compensate by eating a lot of salt (sodium). If you do this, it won't help at all. It will probably only aggravate the problem. You wouldn't expect this to happen, but it does. We will get into this later on.

## How to Calculate Your "Total Energy Loss"

The readers should be able to calculate what I call a person's "total energy loss." This figure represents the total amount of energy which the body is losing.

Very simply, you have to take into consideration the efficiency of both the thyroid and adrenal glands when you figure out a person's *total energy loss*.

Let me give you a few examples. Let's say that one of your readers has a perfect ratio for this thyroid gland, but the chart indicates that he has a 50% ratio for his adrenal gland. In a simple case like this, the person would have a total energy loss of approximately 50%. All I did was to multiply the energy level of the thyroid gland (100%) times the energy level of the adrenal gland (50%).

I should stress that this would be a bare minimum as far as a loss of energy was concerned.

## "One strong gland will not usually make up for a weak gland."

Now as another example, let's say that someone else has a thyroid gland with a 50% energy loss and he also has an adrenal gland with a 50% energy loss. In a case like that the person would be operating on approximately 25% of his available energy. All I did was to multiply both factors together.

I know not everyone is adept at mathematics, so I do not want to get too complicated. But the main thing you should remember is that you have to take into consideration *both* glands when figuring a person's total energy loss.

It gets a little more complicated when a person is a mixed oxidizer. However, just remember what I said before about mixed oxidizers—one strong gland will usually not make up for a weak gland.

**HEALTHVIEW:** Paul, are you sure those energy loss figures in the thyroid and adrenal charts you presented to us aren't a little too high? Some people might claim that you might be trying to scare everyone into thinking that they were sick, just so you could get them on your mineral balancing program.

ECK: No, I don't think that is the case at all. Every single ratio I have given you has been verified by thousands of individual hair tests.

If many people find that they have a large energy loss figure, it is *only* because that's the way it is. Most of the people out there are more fatigued than they would ever realize. Many people are so tired that they can't comprehend how exhausted they really are.

## Section #3—Oxidation types and how they effect your energy

## What is Meant by Oxidation Type

Throughout this interview we will refer to various individuals as "slow oxidizers," or "fast oxidizers," etc. This is just a way of classifying the RATE at which the body is RELEASING energy from the foods a person eats. Some people refer to this as a person's "metabolism."

We have four main classifications: slow oxidizer, fast oxidizer, mixed oxidizer and balanced oxidizer. The word oxidizer comes from the term *oxidation*. Oxidation, in turn, comes from the word *oxygen*.

Oxidation is the process by which certain elements in the body chemically combine with oxygen to *release* energy. Oxidation is the basic chemical process of *burning*. For example, when you burn a piece of wood, you are oxidizing the wood. You are causing the wood to combine RAPIDLY with oxygen to cause a *high-intensity* energy release.

Oxidation can occur at different speeds. It is not necessarily a fast process. It can occur quickly, as with burning wood, or it can occur slowly, as in the case of a rusting nail. When a nail is rusting, it is reacting with the oxygen in the air and being consumed. The rust you see is merely the evidence of incomplete combustion.

All oxidation releases energy, whether you feel it or not. The reason you do not feel the heat from a rusty nail is because the oxidation process is occurring TOO SLOWLY. Heat is being released, but it is dissipating as quickly as it is being released.

The human oxidation RATE is the rate at which your cells are "burning" their fuel. When we say that

there are various types of oxidizers, we don't really mean that there are different KINDS of oxidation. All we mean is that people release energy from their foods at different RATES.

A slow oxidizer releases energy too slowly. He is like a wood stove whose fire is too small to heat the room. To help him, you must speed up his metabolic furnace, i.e., INCREASE his oxidation rate.

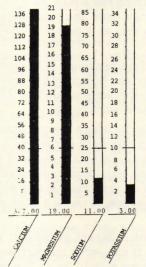
A fast oxidizer releases energy too quickly. He is like a wood stove with a fire that is burning too FAST, overheating the room (the body), and running out of fuel. His oxidation rate must be DECREASED.

A mixed oxidizer has an erratic metabolism. Sometimes it is too fast. Other times it is too slow. To give a mixed oxidizer more energy, you must STABILIZE his oxidation rate.

The balanced oxidizer has the most EFFICIENT metabolism. It is neither too slow nor too fast. His system produces the *maximum* amount of *usable* human energy. To bring a person into a state of BALANCED oxidation is the real goal of mineral rebalancing programs.

Some rates of energy-release are more efficient than others. That's why some people are energetic and others are tired. It all has to do with oxidation rates. This is what the science of human energy is all about, the production of human energy. The more efficient a person's oxidation rate becomes, the more energetic the person.

#### Slow Oxidizer Chart



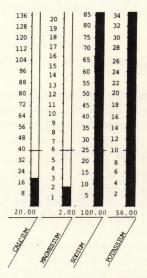
A slow oxidizer has his calcium and magnesium levels higher than normal, and his sodium and potassium levels lower than normal. A slow oxidizer has an underactive thyroid and adrenal glands. (Editor's Note: To make things simple, we have omitted the other minerals in this hair chart.)

The super-slow oxidizer feels weak and tired. He is lethargic, doesn't like to start new things, is too tired to even care about things happening around him.

Slow oxidation is basically a defensive holding pattern. The body is in a state of defense against stress—it has gone into a protective shell to ward off any demands on its mineral reserves. If there was a motto for slow oxidizers, it would be:

Avoid stress at all costs. Avoid stressful situations. Avoid new situations. Avoid change. Avoid emotional confrontation. Reduce stress.

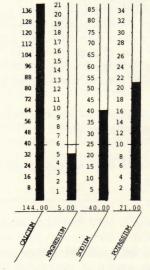
#### **Fast Oxidizer Chart**



In a fast oxidizer, the calcium and magnesium are low and the sodium and potassium are high. A fast oxidizer has overactive thyroid and adrenal glands. (Editor's Note: To make things simple, we have omitted the other minerals in this hair chart.)

The fast oxidizer does not give in to fatigue. He attacks it. He goes into an overburn so that he can maintain the same pace. The fast oxidizer needs stress to keep him going. If he did not stay hypedup and keyed up, he would collapse. That's why the fast oxidizer goes to pieces when things become too peaceful. When things are too quiet, his organs don't get the stimulation they need to carry on.

#### **Mixed Oxidizer Chart**



A mixed oxidizer is a person who has one of their two energy-producing glands, thyroid and adrenal, slow while the other is fast.

In a mixed oxidizer, one of the two energy-producing glands (thyroid and adrenals) is fast while the other is slow. These two glands are out of sync. Mixed oxidizers are on an energy roller-coaster, having periods of energy spurts followed by precipitous collapses.

A mixed oxidizer will have a tendency toward either fast or slow oxidation. The further this trend is toward fast, the more pronounced will be the roller-coaster effect. A mixed oxidizer who leans toward slow oxidation will probably not notice much fluctuation at all.

#### **Balanced Oxidizer Chart**



The balanced oxidizer is so rare and so healthy it is rarely ever seen. The balanced oxidizer has the levels of his major minerals almost perfect, along with perfect levels for the other minerals in the hair chart.

The balanced oxidizer, the most powerful of all oxidation types, has an oxidation rate that is just right—not too fast and not too slow. Balanced oxidizers are potentially the most productive people of all. Their bodies provide them with a steady, controlled, constant release of useable energy.

They are happy, content, open and uncomplicated. They possess an inner calm and steadiness.

## Chronic Fatigue IS Premature Aging.

By balancing minerals, you can eliminate fatigue and reverse aging.

When your body is chronically fatigued, one of two things happens. You may burn up your minerals too quickly until you run out of minerals and die. This is what happens in fast oxidation.<sup>1</sup>

The second possibility is that you will be unable to utilize your minerals. They will deposit in your blood vessels and other tissues and choke your system. This is what happens in slow oxidation.<sup>2</sup>

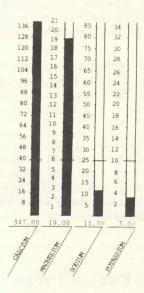
Either route leads to premature death.

Neither of these two possibilities needs to occur. By balancing the minerals, we can eliminate the fa-

<sup>1</sup>Of course, keep in mind that there are varying degrees of fast oxidation, from slightly fast to extremely fast. Obviously, the person with only a slightly fast metabolism has less problems than a person who is extremely fast.

<sup>2</sup>As with fast oxidation, there are varying degrees of slow oxidation, from slightly slow to extremely slow. The person who is only slightly slow will suffer less problems than a person who is extremely slow.

#### A Number of Health Conditions Which Are Often Associated with Slow Oxidation.



- 1. Excessive fatigue
- 2. Depression
- 3. Dry skin
- 4. Poor skin tone5. Acne
- 6. Digestion problems
- 7. Migraine
- headaches
  8. Constipation
- 9. Overweight
- 10. Allergies
- 11. Anxieties
- 12. Hypoglycemia
- 13. Diabetes
- 14. Osteo-arthritis15. Heart Disease
- 16. Muscular
- dystrophy
  17. Multiple
- sclerosis
- 18. Asthma

These are just a few of the health conditions which are often associated with slow oxidation. There are a number of different types of mineral imbalances associated with slow oxidation. This explains why some slow oxidizers may experience some conditions and why other slow oxidizers may experience other conditions. It is important to stress that all of the above conditions can occur in fast oxidizers, only they are caused by different biochemical reasons.

tigue. Then, the minerals will be used at a proper *rate* and in a proper *way*. This is what we mean by balanced oxidation, which is neither too fast nor too slow.

Once we approach a state of balanced oxidation, premature aging will be prevented. Or, if it has already occurred, it will be reversed.

Let us look at all this in a little more detail. I think you will find it fascinating.

It is the sodium and potassium from your adrenal gland (and thyroid too) that keep your body pliable and flexible. Sodium and potassium are the great solvents in the body. They are the great dissolvers. They keep everything in solution that should be in solution.

When you are chronically fatigued, your thyroid and adrenal glands become exhausted. When this occurs, your sodium and potassium can go either too low or too high. Too low is slow oxidation. Too high is fast oxidation. Let us take slow oxidation first.

#### How Slow Oxidation Causes Premature Death.

If your sodium and potassium levels go too low, it means there is not enough solvent left in your body. So

your minerals begin to drop out of solution. They precipitate. They begin to pile up in your tissues, arteries, joints, your heart, your skin, etc. You become rigid. More stiff. In other words, you age prematurely.

The process is the same whether you are 20 years old and exhausted, or whether you are 65 years old and exhausted. Exhaustion IS premature aging. There is no way around it.

You can compare slow oxidation to a woodstove that is not getting enough air. The fire is not hot enough. Combustion is not complete. Residues form, i.e., clinkers, and these clog up the stove. Eventually, they clog it so much that the fire goes out.

This is how slow oxidizers die. Their bodies suffocate. For example, when doctors perform an autopsy on the hearts of slow oxidizers, they find clinkers in the form of iron deposits, manganese deposits, calcium deposits, etc. These deposits lead to rigidity which means that—to one degree or another—the slow oxidizer is actually turning into stone.

## How Fast Oxidation Causes Premature Aging.

Before we discuss fast oxidizers, I must make one thought clear to you. Fast oxidizers are *just as tired* as slow oxidizers. The only difference between fast and slow oxidizers is how they *react* to fatigue.

The slow oxidizer slows down to *conserve* energy. The fast oxidizer speeds up to *compensate* for his underlying lack of energy. He burns out the little reserves he has, so that *he does not have to slow down*. The fast oxidizer *appears* to have *more* energy than the slow oxidizer. But, as we said before, he is *just as tired*.

You can recognize fast oxidizers because they seem to be running on nervous energy, not calm energy. They are hyped-up. They have to be, to keep going. But there are consequences.

When the thyroid and adrenals of the fast oxidizer become overactive, the sodium and potassium levels go too high. This causes too many minerals to go into solution. To keep going, the body starts cannibalizing tissues for minerals like you would strip down a car for parts.

## A fast oxidizer can be compared to a furnace that burns too hot and runs out of fuel.

Fast oxidizers burn out everything in their bodies. Deposits and calcification do not occur. This is why fast oxidizers do not get hardening of the arteries. Their arteries can be as clean as a child's. Their appearance is youthful (and even childlike), because their tissues are pure. Their problem is that they will one day burn out and keel over.

A fast oxidizer can be compared to a fire that is getting too much air. The fire burns too hot. Everything burns completely with no residue. But the fire burns out quickly because it runs out of fuel.

Either route is not good. The slow oxidizer dies from mineral accumulation, the fast oxidizer from mineral bankruptcy. Both of these conditions are the INEVITABLE consequence of chronic fatigue.

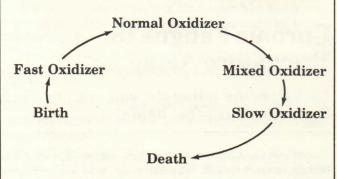
#### Chronic fatigue should be taken seriously.

You may not take your fatigue seriously. You might be one of the people who say, "I'll get by." But when you consider what I have told you, maybe then you won't take your fatigue so lightly.

Fatigue can be eliminated through mineral balancing. So can premature aging. We will all die someday.

But why not live *right through to the end* with FULL ENERGY and *unrestricted* abilities? Why not die peacefully in our sleep in our own beds instead of in some emergency room or on some operating table? Now, thanks to mineral balancing, we do have a choice.

#### Chronic Slow Oxidation is Just Another Term for *Premature Aging*



Slow Oxidation—
1. Underactive Thyroid Gland.

2. Underactive Adrenal Glands.

People are usually "fast oxidizers" early in life. If they lead a healthy life, they will become normal oxidizers for many of their years. Then as they become older, one gland will eventually weaken and "slow down," and they will become "mixed oxidizers." Then as they grow older still, both glands will weaken and they will become full-fledged "slow oxidizers." Ninety-five percent of the people who die, die as slow oxidizers.

Aging is just another word for chronic slow oxidation. The tragic thing about today's world is that many men and women have become chronic slow oxidizers while they are still in their teens. This alone explains why so many young people are tired today.

## Section #4—The importance of minerals

# The Chain Reaction Principle: Why Just One Mineral Out of Balance Can Affect ALL the Other Minerals in the Body

Every single mineral in the body has an effect on every other mineral in the body. So if just *one* mineral is imbalanced in the body, this affects *all* minerals by starting a massive *chain reaction* of mineral imbalances.

Most people say, "I'm just taking a little magnesium," or a little zinc or whatever it is. If people only knew the harm they could cause by taking even one mineral supplement they didn't need, or taking the right supplement in excessive quantities.

For instance, consider iron. Thousands of people take iron tablets because they are tired. Unfortunately, if iron is not taken in the right ratio with other minerals, it will make you MORE tired.

Everybody's mineral chart is different and the amount of iron, and other minerals, which you need for more energy may be completely different than for the person next to you.

Here is what could happen to a person who takes an iron supplement.

- 1. Sodium goes up. This is the first thing that happens. The iron will cause sodium levels to rise as a consequence of stimulating the adrenal glands.
- 2. Magnesium goes down. Magnesium levels will go down because sodium lowers magnesium.
- 3. Calcium goes down. When magnesium goes down, calcium also goes down to try to maintain the same calcium/magnesium ratio.
- **4. Potassium goes up.** Calcium and potassium also move in opposite directions. So when calcium goes down, potassium moves up.
- **5. Nitrogen goes down.** Since the person is going into fast oxidation, he is starting to cannibalize his own proteins, instead of building them. This lowers the nitrogen level.
- **6. Copper goes down.** Since tissue respiration is speeding up, copper is being used more quickly. If the copper is already at low levels, or, if the person has a high zinc to copper ratio, then his copper availability could plunge to dangerously low levels. At levels below 1.0, the person moves into a cancer danger zone.
- 7. Zinc goes down. As copper goes down, zinc goes down to maintain the proper ratio with it. Since zinc

is needed for proper functioning of the adrenal glands, the lowering of zinc will eventually exhaust the adrenals. This will make you more tired than before you started.

8. Manganese goes up. As zinc goes down, the manganese goes up, since they normally move in opposite directions. Eventually, manganese reserves will become depleted.

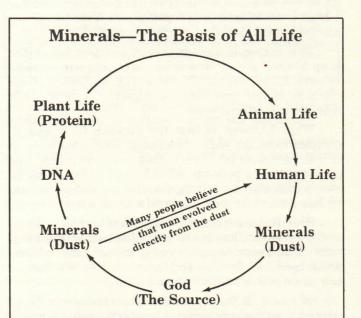
This is unfortunate, because manganese in combination with iron makes a person very powerful—physically and emotionally.

As the manganese levels collapse, the person becomes weak and indecisive (exhausted adrenals)—weaker than he was *before* he began taking the iron tablets.

In other words, the taking of iron has made the anemia worse.

I could go on and on. All these mineral imbalances could easily be caused by just one mineral which has become too high in relation to the others—in this case, iron. You can see now what can happen when you take "just a little iron" to get your energy up.

So when a person has 21 minerals out of balance, just imagine how complicated it can get trying to balance them. Each mineral in the body has an effect on all the other minerals. No mineral works alone.



When the Bible talked about man coming from dust and going back to dust, it was referring to minerals. No matter what your views are on the "creation" of man, one thing is certain—the physical body of man is made up of minerals. Minerals are the basis of all life on this planet.

Every single physical living cell on earth is derived totally from minerals and mineral-based compounds. Every single living body cell, including the DNA genetic codes themselves are dependent upon minerals for both their structure and function.

## The Fallacy of Taking Random Supplements

**HEALTHVIEW:** We can see from our conversations that you are totally against people taking random supplements—even if people know which "oxidation type" they are.

ECK: Absolutely. I am totally against people taking supplements without knowing what they are doing. As far as I am concerned, there is no way of knowing what you are doing without the intelligent use of hair tests.

**HEALTHVIEW:** Why do you say that? Wouldn't a person be able to tell if a supplement was making him feel better?

**ECK:** Feeling better is not really a criteria that a supplement is "working," as you say. Do you realize that it is possible to make a person temporarily "feel better" by making their chart worse?

"Without a hair test, there is no scientific way of telling exactly which minerals and vitamins you need."

#### HEALTHVIEW: How could that be?

**ECK:** For instance, let us take a fast oxidizer who has a high level of sodium and potassium. This means his adrenals are overactive or overstressed.

This person is already overstimulating himself to keep himself going. Now if he takes supplements like vitamin E and vitamin C, and a high B-complex stress vitamin, he will probably feel better. Yet he is really making his pattern worse.

What happens is that the vitamin C, E and B-complex raise the sodium and potassium even more. It is a drug-like effect, like taking a cup of coffee. The person notices a pick-up. What he will probably not be aware of is that by raising the sodium and potassium he has pushed himself closer to a heart attack.

He will also not be aware of the fact that his calcium and magnesium levels are being lowered at the same time. If he keeps doing this long enough, the calcium and magnesium levels—and the ratios between them—can move into a cancer range.

Of course, if the person got cancer, he would never connect it to the supplements he was taking. He would probably tell himself, "If it weren't for the supplements, I probably would have gotten cancer much sooner." The real truth is that WITHOUT the supplements, he may never have gotten cancer.

**HEALTHVIEW:** So you are saying then that a supplement program that makes a person feel better—at least temporarily—is not necessarily good for them?

ECK: That's right. In fact, if you change or rearrange a mineral pattern by 10-25%—in any direction—you

can probably get relief from symptoms. You get short-term benefit by helping some parts of the mineral chart at *the expense* of others.

Unfortunately, the damage you are doing does not show until later. It takes time to develop. So you never realize the harm you have done to yourself.

Believe it or not, many times you have to make a person temporarily feel worse to get him better.

"You could probably switch the labels on all the vitamins and minerals being sold and it wouldn't make much difference."

#### **HEALTHVIEW:** How is that?

**ECK:** Let's take that example of the fast oxidizer we were using before. The *right* way to help this person would be to lower his sodium and potassium levels. This would reduce the stress on his adrenal glands.

It would slow down the person's metabolism and prevent him from "burning out" his mineral reserves and collapsing. You *have to* slow this kind of person down to save his life.

But when you do it, he feels worse. He doesn't want to slow down. He wants to keep driving himself. Do you think a person like this is voluntarily going to go into a healthfood store and buy supplements that will slow him down? Who would ever take supplements that would make him feel worse?

If a person took something that made him feel worse, he would stop. And if it made him feel better, he would keep taking it.

Now can you see some of the problems of randomly taking supplements without knowing what you are doing?

**HEALTHVIEW:** But suppose a person knew what kind of oxidizer he was? Couldn't he then take the right kinds of supplements?

**ECK:** Well, suppose he did. How much should he take? And how long should he take it? If you slow a person down too much, that is just as bad as making him too fast. How would a person know *precisely* when to change his supplements?

Remember that so far we have only been talking about four minerals, sodium, potassium, calcium and magnesium. Can you see how complicated it can get when you consider the relationships between the other minerals, such as copper, zinc, manganese, chromium, phosphorus, iron, and so forth?

That's why I say over and over: the *only* way you can tell what supplements to take for your specific physical/emotional imbalances is to use the results of hair tests. There just is no *other* way and no *better* way. If there was, I would be using it.

It is sad to see what goes on in the health field today. You could probably switch the labels on all the vitamins and minerals being sold and probably few people would physically notice the difference. Some people would even get better! *That's* how unscientific things are.

You can see why I get so passionate when I talk about this. The way I see it, it is better and far safer to take NOTHING than to practice scientific guessmaking.

Do people use hair tests, or use them scientifically? No. They read in a magazine that zinc is good for them and they take some. They read that vitamin C is good for them and they take that too. They read that we are all deficient in magnesium (or so they think), so they add some of that.

If there is a special 2-for-1 sale on calcium tablets, they stock up on that. It is pathetic, but the way people go about choosing supplements, they could do almost as good using a roulette wheel.

I'm not trying to make fun of anyone. When you don't know what to take, you have to guess. I used to do it myself.

Another thing that you frequently find in the health field is the taking of a little of *every* mineral—"just to be on the safe side." They believe that the body with

The Science of Nutrition—1982 (The Great 'Wheel of Chance')

How to design a nutritional program:

- 1. Take a full health exam.
- 2. Interview the patient to determine his problems.
- 3. Spin the wheel.
- 4. Prescribe accordingly.

its infinite wisdom knows exactly what to do with each and every mineral. They believe that whatever the body needs, it keeps; and whatever it doesn't need, it simply excretes in the urine, or through the proper body channels.

"Ironically, many multiple supplements on the market end up making people "slower" than they already are."

**HEALTHVIEW:** Well, aren't any minerals which you don't need always excreted in the urine?

ECK: No, not necessarily. Many authorities believe that the body will always excrete all the minerals which it does not need through the proper body channels.

If this were the case, then why do so many individuals have hair analyses which indicate that they have toxic amounts of copper, lead, cadmium, calcium, magnesium, iron, and zinc in their tissues?

If everything was the way everybody said it was—
if all the minerals the body did not need were excreted,
and if all you had to do to correct "deficiencies" in the
body was to give people the minerals they were low in,
then it would be the easiest thing in the world to correct
mineral imbalances.

All you would have to do would be to give them a mineral supplement which contained all the essential minerals. If it were as easy as this, very few people on the various mineral programs would ever remain ill for long. But you know as well as I do that this is not the case.

"The whole philosophy of everyone taking the same kind of multiple supplement, is just as absurd as everyone wearing the same shoe size."

**HEALTHVIEW:** I do not think we should get into a full discussion on that topic right at this particular time. How about a good multiple supplement? Would that be of any help to a person with a slow metabolism?

FCK: A person with a slow or even a fast metabolism can take a multiple supplement—just to make sure they are not "missing anything." But I doubt it will do much to correct his metabolism.

Many of the multiple supplements on the market today generally contain magnesium, zinc and copper along with Vitamin A and Vitamin B-2. Unfortunately, a combination of these compounds will only serve to slow down an already slow metabolism.

The idea behind taking a multiple mineral and vitamin supplement is logical. But you have to make sure that the multiple supplement is "balanced" for your particular metabolism. The whole philosophy of everyone's taking the same kind of multiple supplement is just as absurd as everyone's wearing the same shoe size.

But for the sake of argument, let's say that a balanced supplement has just the minerals which your body needs for your particular metabolism. Now the next question is, "Are all the minerals in the right ratios to one another?" Most people do not realize it but the ratios of minerals in relation to one another are just as important as the minerals themselves.

Just yesterday I received an advertisement in the mail for a "new" multiple supplement on the market. One of the most important mineral ratios was more than one hundred times normal! Can you believe that?

The flyer said that this supplement was "the finest supplement of its kind ever made available to the public." This is the kind of thing that disturbs me.

## Section #5—Understanding the science of hair tests

#### How I Determined My "Normal" Mineral Levels

by Paul Eck

When I first started out in mineral analysis work, I had to use the normal standards which were used by the professional mineral laboratories. I had nothing else to go by, so I had to use their established normals as guidelines.

Then some years later, I analyzed the hair samples of a large number of healthy athletes. Since most of the athletes I used in my survey were in the peak of health, I was able to see what a healthy person's mineral levels should be like. This enabled me to narrow down my ranges of normal.

Then, when I started designing mineral programs for thousands of individuals, I began to get even more feedback on what the normal mineral levels of the body should be. As many individuals started to feel better, most of their mineral levels would come closer and closer to a very specific set of values.

For example, when many people started to feel well, their calcium levels would all start to approach the level of 40. Regardless of what sex the patients were, or how old they were, or what races they were, everyone's calcium levels would approach 40 when they started to become healthy.

When I began to see thousands of near-healthy people who had this calcium level, I began to accept this value as normal.

As I gained more and more data from my patients, I was able to arrive at normal levels for all the minerals of the body. Now after evaluating more than 125,000 different laboratory reports, I feel I have sufficient data to substantiate all of the mineral levels which I consider to be normal.

#### Why I Use Precise Mineral Levels Instead of Broad Ranges

#### by Paul Eck

**HEALTHVIEW:** Why don't you use the normal ranges established by the majority of professionals in the hair analysis business?

ECK: I don't use them because, in my opinion, they are too overly broad to be of any great value.

For example, let's look at the "normal" level which I have established for calcium. I have computed through thousands of checks on patients that a normal calcium level in the body is 40 milligrams percent.

Now, I know that one professional mineral laboratory claims that the normal calcium level in the body is anywhere from 20 to 140 milligrams percent. Do you know you can have a level of calcium anywhere between 20 and 140 and have any condition from acne to arthritis?

"Almost every week, I see extremely ill people who have every one of their minerals within 'normal' ranges."

In fact, almost every week I see extremely ill people who have *every one of their minerals* within "normal" ranges established by this laboratory. This is why I say that when the ranges are that broad, they are of very little use to me.

Other mineral laboratories have ranges smaller than this lab's, but even their ranges are far too lenient as far as I am concerned.

To accept the normal mineral ranges as established by some of the professional laboratories would be just as absurd as to believe that the normal range of temperature of the human body is anywhere between 80 and 105 degrees.

This is why I have established strict "normal" values. Even the slightest deviation from these established norms can result in disease.

"The establishing of normal values doesn't mean that people need the same AMOUNTS of vitamins and minerals."

**HEALTHVIEW:** But wouldn't you acknowledge that regardless of normal values, everyone has very different nutritional needs?

ECK: Of course they do. Determining normal values does not mean that people need the same AMOUNTS of vitamins and minerals

We all deviate from these normals by different degrees. As a result, we all need different amounts of

nutrients. For example, some people need three times as much Vitamin C as others.

Now, it doesn't mean that he will need that much Vitamin C for the rest of his life. Maybe his copper level is higher than someone else's, or maybe something else is unbalanced, which causes this requirement.

Once his minerals are brought back into the proper balance, the abnormal nutritional requirements will tend to return to normal.

## "Every deviation from perfect minerals means less than perfect health."

**HEALTHVIEW:** Getting back to the concept of broad ranges—if, as you claim, these broad ranges are not of much value, then why does everyone else use them?

**ECK:** They use them because they *misunderstand* biochemical individuality. They feel that a person can be just as healthy, for instance, at a calcium level of 80 as someone else can at the perfect calcium level of 40.

HEALTHVIEW: You mean that is not possible?

**ECK:** No. You cannot possibly be as healthy at other mineral levels as you can at perfect levels. It is biologically impossible. There is only *one* perfect set of mineral *percentages* and it applies to all human beings.

I am not saying that everyone—from babies to grown men—need the same *amounts* of minerals. All I am saying is that we all need the same *percentages* of minerals in our tissues. That is quite a different statement.

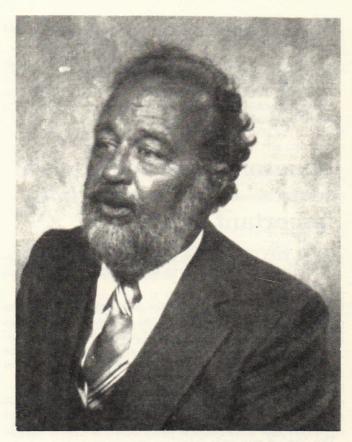
#### "Mineral balancing doesn't make everyone the same. All it does is give people the potential to be what they want to be."

**HEALTHVIEW:** But are you saying that there is one and only one set of mineral percentages, and that they apply to all humans—from Eskimos, to Russians, to Frenchmen, to Germans, to Americans?

**ECK:** That's right. These percentages represent the *ideal* for the human species. These numbers represent biological human perfection. These are the numbers we would *all* have if we had perfect food, grown in perfect soil, in perfect weather, and if we had perfect parents, and no emotional problems, peaceful, loving souls, perfect air and no pollution, and no tensions in the world.

That we all have different numbers only means that we deviate from that "perfect human specimen" to one degree or another. The differences from one race to another occur largely because of accidental random variations of minerals in the different soils around the planet.

It is this difference in soils that causes each race to deviate from biological perfection in a hundred different ways. Every deviation from perfect minerals means less than perfect health.



"I am not saying that everyone—from babies to grown men—need the same amounts of minerals. All I am saying is that we all need the same *percentage* of minerals in our tissues. That is quite a different statement."

**HEALTHVIEW:** If everyone's minerals were made the same, wouldn't you be erasing the differences between different cultures and different personalities?

ECK: No, why would that be? Why would it be making everyone the same by making them all healthy? Millions of people all have 98.6 degrees for their blood temperature. Does that mean that they are all the same?

If everyone were healthy, would we all want to be carpenters? Would everyone want to be an opera singer? Of course not. Mineral balancing doesn't make anyone do anything he doesn't want to do. And it doesn't turn anyone into a different person than what he or she wants to be. All it does is give people their health, which in turn gives them the potential to BE WHAT THEY WANT TO BE.

**HEALTHVIEW:** How do you use these normal values to help people?

ECK: I use them as guides to tell me which way the minerals in the chart should be moved in order to reach the correct levels and ratios. How would I know which way they should go unless I knew which values represented health and which represented lack of health?

For instance, unless I knew that 6.7 was the perfect calcium to magnesium ratio, how would I know what should be done? If a chart had a 10 to 1 calcium to magnesium ratio, how would I know whether it should

be raised or lowered? Unless a person can define what it is he wants, how can he ever obtain it?

I have noticed in thousands of tests that the closer people get to perfect levels, and perfect ratios, the healthier they are. This applies to EVERYONE. The closer we can approach the "perfect numbers," the healthier we will all become.

# Mineral *Levels* and Mineral *Ratios*—why they are *both* important

**HEALTHVIEW:** Which is the most important in determining a person's energy levels—the mineral levels or the ratios?

ECK: You have to take into consideration both the mineral ratios and the mineral levels. A person may have near perfect ratios, but if some of his individual mineral levels deviate too much in either direction, he could still have a large energy loss which has not yet become apparent in the ratios.

In order for your glands to produce maximum amounts of energy, your body must have both the proper *imounts* of minerals, and the proper *ratio* of minerals. The *level* of minerals is just as important as the *ratio*.

For example, let's say that you went into a restaurant and ordered a dinner. Let's say that the waiter brought you everything which you ordered, only they were in microscopic portions. Even though he brought you the proper proportions (ratios) of food, such as vegetables, meat, bread, a drink and a dessert, if you didn't have *enough* of these items, you would still be starving at the end of your meal.

"If you have 30% of two major minerals, you will still be lacking in energy, even if these minerals are in perfect ratio to one another."

This same principle applies when you are talking about minerals. In order for a gland to operate at maximum efficiency, it requires the proper amounts of minerals in the proper ratios. If you only have 30% of the amount of calcium and magnesium you should have in your body, you will still be lacking in energy, even if these minerals are in perfect ratio to one another.

Let me give you an example. A few weeks ago I did a hair test on a 26-year-old woman. Both her thyroid and adrenal ratios came out to be just about perfect. So on the surface you would think that this person would have incredible amounts of energy.

But this was not the case at all. Her ratios were near-perfect, but all four of her macro-minerals were extremely low. Each one of them was at least 50% below normal.

As soon as I looked at her poor levels, I knew that

she was one exhausted woman. This was exactly the case. She was so fatigued that she could hardly work a normal eight-hour day. In fact, just the other day, she blacked out at the office while she was working. These "blackouts" have become increasingly more frequent of late.

The reason her ratios were so good was because maintaining the proper ratios—even at low levels—was her body's last defense against collapse.

This is a perfect example of why you should never neglect looking at mineral levels. Whenever you can't explain a particular situation by evaluating the ratios, you should immediately check the levels. This is a cardinal rule of mineral balancing analysis.

"In general, if two people had identical mineral ratios, the one with the higher levels would have more energy."

**HEALTHVIEW:** What did this woman's total energy balance come out to?

**ECK:** I would say that her total energy loss came out to be more than 100%.

**HEALTHVIEW:** How can any person possibly have more than a 100% energy loss?

**ECK:** This is what happens to people who are dying. They are *dissipating* more energy than they are *generating*. They are running a net *loss* of energy all the time. This woman had what I call a *negative energy balance*.

**HEALTHVIEW:** How many people have a negative energy balance?

ECK: Quite a few. Just about everyone with a major chronic disease does.

**HEALTHVIEW:** Getting back to this woman's example, how many people would have near-perfect ratios and still have large energy losses?

**ECK:** Not that many. But I was just pointing it out to you to illustrate the principle that you should never disregard individual mineral levels. They are very helpful in explaining many apparent inconsistencies in different individual's hair tests.

**HEALTHVIEW:** So what you are implying is that if two women have nearly identical ratios, but have different energy levels, you should check their individual mineral levels to look for a discrepancy.

**ECK:** That is correct. As a *general* rule, I would say that if two people had identical *ratios*, but had different mineral *levels*, the person with higher *levels* would have more energy. You see, a low level is generally worse than a high level. Of course, when any mineral levels gets too high, this can be just as damaging.

One last thing I should stress about mineral levels is this: If a mineral level is either too high or low by, let's say, 40%, this does not necessarily mean that an organ will be *only* 40% less efficient. In some cases, a deviation of 40-60% could make an organ as much as 99% inefficient.

#### A Small Difference in A Mineral Ratio Can Mean a Big Difference in Health.

#### by Paul Eck

A small difference in even a single mineral ratio can have a tremendous impact on your health. Actually, the difference between sickness and health for all of us is only the difference in a few mineral ratios.

For example, the normal ratio of sodium to potassium is 2.5 to 1. This means that the body tissues should have two and a half times as much sodium as potassium. But if this ratio should ever go to 1 to 1, you could become seriously ill.

The difference in ratios doesn't seem like that much. But when we talk about ratios, even the smallest difference is important.

For instance, suppose your readers had to work 80 hours a week instead of 40. Now this is just *twice* as many hours as normal. The work hours are only multiplied by a factor of 2. Without knowing what was going on, the 2 doesn't seem like much, does it?

Suppose your shoe size was just *one-half inch* shorter than it should be. This would mean that your shoes were only a mere 5% too short. And who could complain of a small difference of only 5%? It seems like hardly anything.

Suppose every time you went to buy gasoline, the gas station attendant added just *one* small teaspoon of water to each gallon. Even though the gasoline was 99% pure, you would probably have trouble starting your car. And this is a difference of *less than* 1%.

#### "In many cases, the smallest deviation in a mineral ratio can mean the difference between sickness and health."

People don't realize it, but the human body is a highly precise organism—far more precise than most people would ever imagine. Little changes make a big difference.

The normal temperature of the human body is 98.6 degrees. A deviation as little as one degree can result in a fever and a general weakness. Just one small degree! If the temperature goes as high as 104 degrees, a person will become seriously ill. And if the temperature goes to 105 degrees for too long, a person will die.

So here the difference between life and death comes down to a difference of *less* than 7 degrees.

Let's look at another example—your sodium to magnesium (Na/Mg) ratio. This is the ratio that tells about the health of the adrenal glands. If your adrenal glands were healthy, the ratio between sodium and magnesium would be 4.17 to 1. That means that you would have a little more than four times as much so-

dium as magnesium in your tissues. Let's say that your adrenal ratio is 2 instead of 4.17.

This is just two points off of normal. Yet this apparently small change is a deviation of almost 50% from normal. Can you see what we are talking about now? Here the two-point difference can mean the difference between being severely exhausted and being overflowing with energy.

So to sum up everything we have been saying, yes, even the smallest difference in a mineral ratio can—without question—have the most dramatic effect on a person's overall health.

#### Various Causes of Mineral Imbalances

#### by Paul Eck

The following are just some of the many factors which can cause mineral imbalances in the human body:

1. FOODS—Try to avoid junk foods and refined foods as much as possible, especially refined foods made with sugar. For some people I realize this will mean that they will have to go on a starvation diet. But all types of junk food will eventually disrupt the delicate balance of minerals in your body. If you want to have a lot of energy, forget about junk food.

[Editor's Note: For a complete discussion of the proper foods to eat, please read the 13-page section of Healthview's catalogue called "Nutritional Guidelines for the Beginning Student of Nutrition." Please see our latest order form.]

- 2. FOOD UTENSILS—Avoid aluminum cookware, and all utensils made with copper. This means copper cookware. (For some fast oxidizers, copper cookware will help, not harm them.)
- 3. WATER—Water is one of the most widespread causes of mineral toxicity. Many people have high levels of copper and other toxic minerals in their water. Too much copper, lead or cadmium will diminish anyone's sex life. Make sure your pipes are *not* copper pipes. Most are. Even spring water can contain unbalanced mineral levels which can cause poor health.
- 4. MEDICATIONS—Most medications will eventually cause mineral imbalances in the body if taken for a long enough period of time. Antihistamines, blood pressure drugs, anti-depressants, weight loss drugs, drugs for the heart—all these can eventually imbalance your mineral levels.
- 5. EMOTIONAL STRESS—Any kind of emotional stress can imbalance your minerals. Having people that argue with you all the time is enough to do the job. You can lose your entire health by being around people who are in an emotional frenzy all the time. When you complain that a person is "draining" you, this is actually what is happening.

They *are* draining you of your mineral balance. Your body will literally "cannibalize" the minerals out



"A high mineral level can be just as damaging as a low mineral level. In other words, a person with a very high calcium level can be just as bad off as if he had a very low calcium level. In both conditions, the body can not properly utilize calcium."

of your bones and body organs to defend itself against stress.

Stress from a marriage, a job, a friend, the government, or anything else will cause havoc with your minerals. Many people can vastly improve their health by avoiding people or situations which cause them great emotional stress.

6. PHYSICAL STRESS—Many people who pride themselves in working 18-20 hours a day are one day going to pay a big price for their actions. Too much physical stress of any kind can severely distort mineral balances.

#### The Nine Most Important Rules in Mineral Analysis

#### by Paul Eck

- 1. A *high* mineral level can be just as damaging as a *low* mineral level. In other words, a person with a very high calcium level can be just as bad off as if he had a very low calcium level. In both *conditions*, the body can not properly utilize calcium.
- 2. Just because a mineral "appears" to be at its normal level, doesn't mean that it really is. For example, the normal level of copper is 2.5. If your copper

level is normal on the hair test, you may still be low or high in copper.

You might have major mineral imbalances or stress in your body which is causing the copper to "appear" normal. In a later hair test your copper may end up being off the chart on the high end. You have to be like a detective in reading a mineral chart.

- 3. Giving a specific mineral which appears to be "low" on a chart will *rarely*—if ever, raise that particular mineral level. If a person has a low manganese level on his chart, giving that person manganese will rarely raise his manganese level.
- 4. The *longer* a mineral ratio has been out of balance, the *longer* it will take to correct it. This means that if you have been a very slow oxidizer for ten or fifteen years, don't expect to become a normal oxidizer overnight.
- 5. It is easier to slow a fast person down than it is to speed a slow person up. Stated another way, it is easier to walk downhill than it is to walk uphill.
- 6. Certain mineral levels will tend to go *out of balance* in combination with other minerals to keep their ratios as constant as possible. In many cases, when one mineral level rises, a second mineral level will also rise, to stay in balance with the first mineral level.

For example, when the calcium levels rise in a person, the magnesium level will also rise. Because of this elevated magnesium level, the *ratio* between the calcium and the magnesium will stay relatively constant.

7. Mineral *ratios* will tend to improve first, before specific mineral levels will improve. This is why many levels will appear to get worse on a person's chart when he goes on my program. Because of this, many people think that I don't know what I am doing.

A person's calcium or sodium level may even *decrease* below normal when he goes on my program. But if you look at his chart closely, another major mineral ratio probably vastly *improved*. This happens all the time.

Remember, mineral ratios generally improve *first*. When they are balanced, then the levels will come into balance.

- 8. A given mineral can either *raise* or lower another mineral. For example, depending on a person's biochemistry, a certain mineral may *raise* another mineral in the body. And, at a different time, this same mineral may *lower* that other mineral.
- 9. The more a mineral level deviates from normal—in either direction, the *less* energy a person will have, *regardless of how good his ratios appear to be*.

#### Eck's Law of Minerals

Every mineral has an effect on every other mineral. It is scientifically impossible to change the level of even one mineral, without simultaneously affecting the levels of ALL other minerals.

## Some specifics on mineral ratio's

#### The Quickest and Most Reliable Way to Evaluate an Individual's State of Energy and Vitality.

#### by Paul Eck

The quickest and most reliable way to evaluate a person's relative level of health and vitality is to look for two specific mineral ratios on his hair chart. If either one of these two important ratios deviates too far from normal, you know immediately what the true story is.

The first ratio I look at is the sodium to potassium ratio. This ratio I have labelled the "stress" ratio, and it is the single most important ratio in mineral analysis. The second ratio I look for on a person's mineral chart is the blood sugar ratio (calcium to magnesium ratio). Both of these ratios can independently tell you what a person's energy levels are like.

#### 1. Sodium to Potassium Ratio (Na/K)-The Stress Ratio

The normal ratio for these two minerals in the body is 2.5. If this ratio stays very close to 2.5, an individual will be in the peak of health. (This is of course assuming that most of their other mineral levels are approximately normal.)

## How to evaluate your sodium to potassium ratio

## Sodium (Na) = Potassium (K)

20 and over	-Physical and emotional disorders.
15-20	—Low levels of energy (poor health)
6-15	-Moderate to low levels of energy.
2.6-6	-Moderate levels of energy.
2.5	—Normal. Tremendous energy. (Only applies if mineral levels are normal, too.)
2.4-2.2	-Moderate levels of energy.
2.2-1.9	—Moderate to low levels of energy (declining state of health.
1.9-1.5	—Low levels of energy (Poor health)
1.2 or lo	-Physical and emotional disorders.

However, when this sodium to potassium ratio drops the slightest amount *below* 2.5, then a person may begin to experience health problems. When this ratio drops *below* 2.5, this is known as a sodium to potassium *inversion*. This particular inversion is the most serious mineral imbalance the human body can ever experience.

#### "A sodium to potassium inversion means the body is entering a life-threatening state of chronic physical degeneration."

A sodium to potassium inversion means the body is entering a life-threatening state of *chronic physical degeneration*. When this ratio becomes inverted to a serious degree, it signifies that the body is in a state of severe exhaustion and physiological disruption. A sodium to potassium inversion indicates that the body is *discharging* its vital supplies of energy.

At what level would this inverted ratio affect a person's life? I would say that if any person has a sodium to potassium ratio which is *less* than 2.1, that they are manifesting diminished vitality. If this ratio falls much below 1.8, I would say that their capabilities are severely diminished.

Below is a small table relating levels of vitality to the stress ratio. (A near-normal ratio with very poor mineral levels does *not* mean an individual has a lot of energy.)

"People with sodium to potassium inversions often do not realize how ill they are."

## How to evaluate your sugar and carbohydrate sensitivity ratio

## $\frac{\text{Calcium (Ca)}}{\text{Magnesium (Mg)}} =$

ders)

21 and over	—Severe sugar sensitivity problems (Serious physical and emotional disorders)
15-20	-Serious sugar sensitivity problems.
8-15	—Low levels of energy.
7.50	-Moderate levels of energy.
6.67	—Normal. Tremendous energy (Assuming levels are near normal.)
6.60	-Moderate levels of energy.
5.00	—Low levels of energy.
3.00	-Serious sugar sensitivity problems.
1.9 and lowe	r-Severe sugar sensitivity problems (Se
	rious physical and emotional disor-

The most tragic thing about a sodium to potassium inversion is that when a person has it, he is often too sick and emotionally disturbed (depending upon the seriousness of the inversion) to realize how ill he really is. If you tell most people who have an inverted sodium to potassium ratio that their health is poor, they will probably answer, "Oh, there is nothing wrong with my health, that's for sure!" But the ratios always speak for themselves.

Also, I should mention that many people may really have a poor sodium to potassium ratio, but it will not reveal itself until the third or fourth hair test. Any person with either an excessively high or low level of iron, copper, or zinc usually has a poor stress ratio, regardless of whether it shows up on the first test or not."

#### 2. Calcium to Magnesium Ratio (Ca/Mg)—The sugar and carbohydrate sensitivity ratio.

ECK: There is another extremely important ratio which I look for as soon as I see a mineral chart. This ratio I have labelled "the sugar sensitivity ratio" because it is an excellent indicator of sugar (glucose) sensitivity problems.

(Editor's Note: Please see chart on page 31 for a full description of this important sugar sensitivity ratio. Paul Eck has told us that there is a tremendous correlation between the "sugar sensitivity ratio" and a person's actual blood sugar reading. Obviously, this mineral ratio which is based on a hair sample does not directly measure the sugar level of the blood.)

Eck has told us that there is a tremendous correlation between the "sugar sensitivity ratio" and a person's actual blood sugar reading. Obviously, this mineral ratio which is based on a hair sample does not directly measure the sugar level of the blood.)

This "sugar sensitivity ratio" is the ratio between two minerals, calcium and magnesium. A normal ratio between calcium and magnesium in the body is 6.67 to one. Now, whenever this ratio falls below 3.3 a person will have a very strong tendency toward sugar sensitivity.

This is the second important ratio to look at on an individual's mineral analysis. If you (or your loved one) have an extremely poor ratio, don't try to kid yourself and think that you have great amounts of energy.

This ratio is extremely accurate in evaluating a person's levels. Individuals with poor values usually are severely lacking in body energy.

#### "The longer a person has either of these two ratios out of balance, the worse his health will be."

These then are the two most important mineral ratios I look at when I evaluate a person's mineral analysis. Both of these ratios are *more* important than either the adrenal ratio or the thyroid ratio.

If either the calcium to magnesium ratio or the sodium to potassium ratio is highly imbalanced, I automatically know that the person is in a poor state of health and that his "quality of life" leaves much to be desired. The longer any person has either of these ratios out of balance, the worse his health will be.

A few of the many conditions closely associated with either of these imbalanced ratios are anxieties, severe depression, schizophrenia, hypoglycemia, dysinsulinism, and diabetes. If any person has both a very poor blood sugar ratio *and* a poor life-death ratio, it means he has a real battle on his hands to regain his health.

No person should ever take any of these ratios lightly. If he does, Nature herself will be getting the last laugh.

[Editor's Note: There are specific emotional and spiritual problems that coincide with specific values of each of these ratios. These emotional/spiritual problems and the physical diseases they cause will be covered in future issues.]

#### How the Sodium/Potassium Ratio Affects Your Ability to be Loving and Sexual

#### by Paul Eck

Why do so many individuals want to enjoy sex, but can't because they feel fearful and inhibited? Why do so many individuals find it impossible to "let go" and express their true emotions towards a mate? The answer to these questions has to do with mineral imbalances in the body.

The quickest way to tell on a mineral chart if a person is fearful and inhibited is to look at his sodium to potassium ratio (Na/K).

If a person has a sodium to potassium ratio of *less* than 2, it can prevent him or her from enjoying a passionate sexual experience.

#### Two Mineral Imbalances Which Can Reduce Your Sexual Enjoyment

- 1. Sodium to potassium ratio of less than 2 = emotional inhibitions.
- 2. Sodium to potassium ratio of more than 6 = emotional aggressiveness.

Now you ask, "What does this particular mineral ratio have to do with emotional and sexual enjoyment?" Here is the answer: There are two hormones in the body which control a person's state of fear. These hormones are noradrenalin and adrenalin and they are both produced by the adrenal glands.

An excess of noradrenalin puts a person on the *offensive*. It makes him excessively aggressive. You could see how this could prevent a person from expressing warmth and tenderness.

On the other hand, excessive adrenalin makes one excessively *defensive*. This would make a person inhibited and afraid to be themselves. How could anyone in this state of mind let go and spontaneously enjoy a sexual experience?

#### "Full sexual enjoyment comes from a balance of two hormones, adrenalin and noradrenalin."

Normally, there should be a perfect balance between these two hormones. This balance is represented by the sodium to potassium ratio. Sodium represents noradrenalin (aggressiveness). Potassium represents adrenalin (defensiveness—FEAR).

When these two minerals, sodium and potassium, are in a balanced ratio of 2.5 to 1, an individual will neither be abnormally agressive or defensive. However, whenever these two minerals become unbalanced, either the aggressiveness or the fearfulness will dominate and sexual enjoyment will suffer.

The persons who are the most sexually and emotionally inhibited will have a *low* level of sodium (aggressiveness) and a proportionately *higher* level of potassium (fear). This is why people with a sodium to potassium ratio of *less* than 2.00 live in a chronic state of fear. They are always on the defensive.

## Fear = $\frac{\text{low sodium (inadequate assertiveness)}}{\text{high potassium (excess defendence)}}$

People with a low sodium to potassium ratio are so fearful all the time that they can *never fully express their emotions*. They are always inhibited. They can never let their feelings "flow." These people are generally outwardly lacking in passion while inwardly they may have warm and loving thoughts and feelings.

When a person is fearful and inhibited and unable to express his full emotions, don't look down on him and condemn him. If you had the same mineral ratios that he did, you would be the same way. I know what I am talking about. I spent many years of my life living in a state of perpetual fear.

Anyone with a high or low level of copper, iron, zinc, or manganese will have the same problems we just mentioned. Also, many people will not show a poor sodium to potassium ratio until their second or third hair test. Their true fearful condition may be "masked."

#### Why I Prefer Hair Tests to Blood Tests

#### by Paul Eck

I prefer the use of hair tests to blood tests because I feel they are more accurate indicators of the *overall metabolic trends* in the body. When you understand how the blood operates, you will see why I say this.

Blood is a transportation medium. It is the "highway system" of the body. The components of your blood must remain fairly stable at all times—or you would die. Acidity, alkalinity, levels of certain nutrients, etc., all must remain within fairly tight limits. This equilibrium, or balance, is INCREDIBLY IMPORTANT TO YOUR HEALTH.

#### Two Examples of Problems that a Blood Test Could Miss that a Hair Test Would Catch.

First example: Your blood test shows adequate levels of calcium. Does this mean your calcium metabolism is good? Not necessarily. It could be that your body is robbing calcium from your bones and teeth to support a major organ. A hair test would show the *actual* mineral status of your tissues. A blood test could miss it.

Second example: After a person ingests lead, a poisonous metal, the lead levels in the blood stay high for about 30 days. Then the lead disappears. Is it gone? Is the person out of danger? No. The answer is that the lead has now been removed from the blood. It is being stored in the tissues and would show up in a hair test—not a blood test.\*

The quantities of minerals being measured from the blood are 1,000 times smaller than those found in hair tests. The standard of mineral measurement from blood tests is a nanogram. This is one-millionth of a gram. In a hair test, we use measurements of a thousandth of a gram—1,000 times larger.

For this reason, I tend to prefer hair tests. I think it is easier to get experimental error when you are working with the smaller quantities of minerals found in the blood.

## The quantities of minerals in blood are too small for easy detection.

Also, if we were to test blood for all the minerals that we do in hair tests, the cost would be prohibitive. This is because of the sophisticated tests and equipment needed to measure quantities of minerals that small. I think the cost would be hundreds of dollars, maybe more.

Compare this to a hair test which now costs a person anywhere from \$42 to \$75. What a difference!

A blood test can be too easily influenced by events that happened only hours or even minutes before. In time, like overnight, the blood would regain its longterm stability. But over short periods, it can be volatile.

## Blood Tests Are Too Easily Influenced by Short-Term Events in Your Life.

For example, if you ate several candy bars or had a sugary breakfast, your blood sugar would rise. If you took a blood test shortly afterward, it might indicate high blood sugar or even diabetes. Can you see the problem?

I realize that people who take blood sugar tests are told not to eat any sweets or food for so many hours before the test. That's not the point. The point is that the blood is *capable* of such big fluctuations over such a short time.

Another quick example: If someone insulted you and got you upset, your blood chemistry, in some ways, could change within seconds. A test taken at this time would not be completely accurate.

By contrast, your hair is more stable. It takes *several weeks* to change the basic mineral pattern of your hair. Short-term variations like what you had for breakfast or what kind of day you had do not affect the hair test. That is why I feel hair analysis testing is more accurate than blood serum analysis for picking up *overall metabolic trends*.

I am not saying that blood tests do not have value when properly interpreted. What I AM saying is that hair tests can reveal to us far more information, and at far less cost. That is why I use them. Ideally, hair tests and blood tests may be used in conjunction with each other.

\* Lead *will* show up in blood tests if it has been less than 34 days since the lead was ingested. If the person is getting lead on a continual basis, like a child eating paint chips, or a person breathing polluted city air, then the blood will, of course, detect the problem.



"I prefer the use of hair tests to blood tests because I feel they are more accurate indicators of the overall metabolic trends in the body."

## Section #6—What you should know about going on Paul Eck's mineral program

#### Questions and Answers on Paul Eck's Mineral Program

In the following section, we will ask Paul Eck a number of questions about the discussion we have just conducted with him. We have saved these questions for this special section, because we did not want to clutter the main interview with them.

We have chosen some of the most important questions we feel our readers will ask. However, we fully realize that many of you will **still** have questions regarding Paul Eck's program after reading this section. If we tried to answer every single question our readers will have on his program, we would have to publish another one hundred pages. This was not the purpose of this report.

This report was intended merely as an "eye opener" into the vast and complicated field of "mineral therapy." It was not intended to be a complete, intensive course on minerals. In future issues, we will cover much of the material presented in this report in a more comprehensive manner.

If you do not have any questions on what was just presented, the chances are that you got very little out of this interview. However, if you have dozens and dozens of unanswered questions, it shows that you probably learned a great deal. The best students are the ones who know enough to ask questions. The only reason many successful individuals got where they are today is because they kept asking questions when everyone else was satisfied and content.

If you still have questions which are not answered in this section, please write them down on a piece of paper and send them to Healthview Newsletter. We will try to answer as many of your questions as we can in future issues. Do not always assume that someone else will ask your question. The more questions we receive, the better our next report on minerals will be.

#### **Taking Other Nutritional Supplements**

**HEALTHVIEW:** Is it all right for people to take other nutritional supplements while they are on your program?

ECK: No, I do not advise that anyone should take other vitamin and mineral supplements in addition to the supplements which we recommend, unless they specifically contact us and receive our approval.

When we design a program, we are endeavoring to accomplish some very *specific* results. We are very exacting about what we do. By adding additional supple-

ments to the ones we recommend, your readers can often negate what we are trying to accomplish. Even taking a few extra supplements like Vitamin C or Vitamin E can often cause problems.

For example, about a year ago, we put a certain patient on our mineral program. Approximately six months later this patient called me up and said that he was not feeling very well. He believed that our program was making him ill.

I asked him if he was taking any additional supplements other than the ones we recommended. He told me he was taking extra iron tablets. He said that since he had a low iron level on his chart, he thought by taking iron supplements he could raise his iron levels. He was experiencing severe arthritic pains which were primarily due to the extra iron he was taking.

This is a perfect example of how one extra supplement can negate our program. If your readers insist on taking certain supplements which they feel will help them, it is best to stop our program completely.

#### **Herbal Supplements**

**HEALTHVIEW:** How about herbal supplements? Can our readers take herbal supplements with your mineral programs?

ECK: Yes, it is perfectly all right to take herbal supplements with our program. I will say that the only herbal program I have complete faith in is Dr. Christopher's. His herbal formulas are extremely well-balanced, so they present no problems.

#### Taking Supplements at One Time

**HEALTHVIEW:** On your program sheet, you advise people to take certain supplements at different times of the day. Will it negate the results of the program if you take all the supplements at once, instead of at three different times during the day?

ECK: Most likely, yes. It will not do your readers much good to try to "save time" and mix all the supplements together. Your readers would be much better off by not taking any supplements at all than mixing all my recommended minerals together. You could easily negate the effectiveness of the program by not taking it properly.

#### Frequency of Getting Hair Tests

**HEALTHVIEW:** How often should a person get a hair test?

ECK: It is ideal to send in for a re-test once every two months, unless otherwise notified. If a person is suffering from a serious health problem, it would not be a bad idea to send in for a re-test once every 4 weeks, until the problem is stabilized. "Fast oxidizers," because of their extreme instability must be watched more carefully than other "oxidation types."

It would be a lot easier for everyone if the mineral

patterns of the body only changed once a year. If th did, people would only have to send in a hair test on a year. But unfortunately, the body does not work th way.

The body is *constantly* readjusting its mineral paterns—especially in people who are ill. As we ha noted previously, small or minute changes in both leels and ratios frequently result in vast physiologic changes in body chemistry. Once a person becom healthy, his mineral patterns will vary little and the come stabilized.

#### "A program that helped a person or month may be detrimental to him thromonths later."

But when a person is ill, invariably his miner patterns will fluctuate greatly which necessitates change in the mineral program. A program that help a person one month may be detrimental to him the months later.

Suppose I put a person on a program for a "slo oxidizer" and three months later he becomes "mixed The program I originally put him on will not do hi any good at all. It may even make his condition wors

In many cases a person may remain in one or dation type for an entire year, but there still may *major* mineral changes. A toxic amount of lead or ca mium or copper may suddenly "dump out" of the bo and if we are not aware of this, we can't help him.

I have known people who will stay on the progra for as long as a year without getting a re-test. The they will come back to me and say that our progra helped them for a while and then their condition in turned. They say they feel as ill as they ever were.

This is what some individuals do today. They t to save a little money and they end up wasting all the money.

Without having regular retests, I really would recommend that any person go on our program. T whole philosophy behind our approach is to *scientically* determine what supplements a person needs. B we cannot do this without a regular re-test. It is juimpossible.

#### **Natural Foods**

**HEALTHVIEW:** Paul, we are sure that quite a fe "natural food" enthusiasts will attack your prograbecause of its "artificial" approach to health. They we claim that if you could give the body natural wholesor foods, that you could in time correct any mineral is balance. Many of these people will also claim that to natural approach to health is quite a bit cheaper to

**ECK:** Let me say this. If a person is healthy to stawith, yes, eating whole natural foods is the way to prove Everyone, regardless of his health, should eat as manatural foods as he can.

There is nothing "artificial" about our program. We offer as a part of our program a "corrective dietary program" which is extraordinary in the corrective results it produces. This program can stand on its own, requiring no "food supplements" when the patient gets healthy enough.

"When a body becomes unbalanced beyond a certain point, natural foods will not do much good."

When the body becomes unbalanced beyond a certain point, then giving a person, "natural foods" will not necessarily do much good. Unless one is familiar with his or her own particular "oxidation type," what is one individual's healing foods may be another's poison.

I have plenty of people come to me who have been taking alfalfa sprouts, wheat germ, raw foods and everything else for years. And they are just as sick as can be. It is not that the so-called "health foods" are not valuable. It is that the wrong selection of "health foods" have been made.

Many of your readers (Healthview) have been on "natural" health foods for years, yet their minerals are still grossly distorted. Why do you think so many people on "health foods" look so pale and feel so sickly?

What many people do not realize is that "natural food" will not do you much good if you are eating the wrong foods for your particular metabolism. What good does it do if you are eating raw, organic vegetables and the minerals in the vegetables are not the ones you need, or contain an over-abundance of minerals which may be positively detrimental to your health?

"Eating the wrong foods for your metabolism can be just as damaging as taking the wrong vitamins or minerals."

Eating the wrong foods can be just as damaging to a persons's health as taking the wrong vitamins or minerals. Just because a food is "natural" doesn't necessarily mean it will help you.

For example, who would condemn the eating of a wholesome avocado? Yet how few nutritionists realize that the high fat content of the avocado is extremely detrimental to the "slow oxidizer" because fat slows down oxidation? How many nutritionists are cognizant of the fact that avocados are high in copper?

The copper in avocados can be beneficial for the "fast oxidizer" who is generally deficient in copper, while proving to be disastrous to the "slow oxidizer" who is generally overburdened with copper.

Pursuing the same line of thought, what good are organic oranges and grapefruit for the fast oxidizer? Too many citrus fruits will lower calcium levels and a "fast oxidizer" usually has low calcium levels already.

Conditions which may "flare up" in a "fast oxidizer"

from eating too many oranges or grapefruit, or both (even one may be too many) are: allergies, acne, various skin problems, hypertension, anxieties, fears, hyperactivity in children and numerous other conditions.

So unless a person knows what he is doing, just eating natural foods will not necessarily help everyone who is sick. There is no question that *some* individuals do get well on health food unaided by the advice of others, but this can be attributed largely to "serendipity."

**HEALTHVIEW:** So you feel that for a person to get the best results on your program, they should eat the right foods for their particular metabolism.

**ECK:** That is correct. A person will certainly get better and faster results on my program if he eats the right foods for his particular metabolism. This is why we have designed *special food programs* for people. These special food programs are available for the individuals who desire them.

[Editor's Note: Please see page 40 for information on how to order a special food program.]

#### Cost of Mineral Program

**HEALTHVIEW:** Paul, how much would it cost for a person to go on your nutritional program?

ECK: That would depend on a person's health status. The more serious the person's health problems are, the more expensive his program will be. People whose health problems are not as great would naturally require fewer supplements.

In many cases, after a person has been on the program for eight months or so, the cost of the program will be reduced.

## The Risks of Using Other Brands of Supplements

**HEALTHVIEW:** Why do you recommend that people take only your brand of supplements?

**ECK:** The main reason we recommend that people take our line of supplements is so that we can be absolutely *sure* they are taking the right minerals in the right amounts.

For example, many times we will recommend that a patient take a mineral, such as magnesium. But in some cases, the patient will take his own brand of magnesium. Then a few months later he will feel worse and he will write me that our program isn't working.

So I call this person up and try to find out what is going wrong. Then after talking to him for a while, I discover that he is taking his *own* brand of magnesium. I ask him to read the label to me and I find that his brand contains not only magnesium, but also four or five other minerals, such as zinc, copper, iron and calcium, as well.

**HEALTHVIEW:** If a person didn't want to go to the expense of a hair test, would you still be able to design a nutritional program for him?

**ECK:** No. It's absolutely impossible for me to design a *scientific* nutritional program, unless I have a hair test in my hands.

Now, I don't mean to imply that our brand of minerals or vitamins is the only good brand on the market. There are many excellent brands of vitamin and mineral supplements. The only thing that I would question is what each supplement contains and what the dosage is.

People don't realize it, but the dosage of a particular mineral is just as *important* as the mineral itself.

If a person took his own brand of magnesium, and it contained nothing but magnesium, with the dosage three times what I recommended, this still would cause problems. If a person took a supplement like that and became worse, he again would come back to me and complain.

I remember a doctor who once gave a patient his own particular brand of copper which was double the



"One reaction some people experience on the program is a skin rash on the inside of their legs. This is caused by excess copper as it is dumped from the body."

dosage we recommended. His copper tablets contained 5 mg. and they should have contained only 2.5 mg. The doctor called me up and bitterly complained that his patient wasn't responding to my program.

**HEALTHVIEW:** Can taking small extra dosages of minerals really make a difference in the program?

ECK: Yes, it's enough to prevent a person from getting well. The more delicate a person's mineral balance, the easier it is to disrupt it. If a person is barely stabilized, he could have flareups from even taking one mineral tablet he did not need, or from taking the mineral supplement that had just a few extra milligrams of a mineral he *did* need.

## How Long Does It Take The Mineral Program to Increase Energy Levels?

**HEALTHVIEW:** How long would a person have to be on your mineral program before he noticed an increase in energy levels?

**ECK:** It depends on the person and how good or bad the mineral levels were in the first place. Generally, I would say that the more ill a person is, the *longer* it will be before he notices any great improvements.

If someone was just a mild "slow oxidizer," he might notice a tremendous increase in energy after just a few weeks on the program—sometimes after just a few days after he started. If he has a more serious condition, it may take four to eight months before the energy levels go up.

You have to remember that many people who come to us are suffering from very serious metabolic conditions. In these cases, an individual is going to have a real battle on his hands to get well. These people cannot expect to be enjoying great health after a few weeks on my program when they have been in poor health for fifteen years and longer.

No one who is in poor health should expect to pop a few pills and hope to enjoy abundant energy in a few short weeks. My mineral rebalancing program can help people to get well, but it will not perform any overnight miracles.

#### The Retracing Concept— How the Body Relives Old Physical and Emotional Problems As It Begins to Heal Itself.

**HEALTHVIEW:** Paul, are there any reactions people will experience by going on your program? Is there anything our readers should watch out for?

ECK: Yes, many people do experience various reactions to our program. A number of common reactions people experience include headaches, skin problems, fatigue, depression, and so forth.

HEALTHVIEW: Why would these reactions occur?

ECK: These reactions are often caused by toxic metals which have accumulated in the body's tissues or organs over a period of time. All our mineral does is release these bound up metals and dump them from the body's storage areas.\*

**HEALTHVIEW:** Is there any way a person can avoid these reactions?

ECK: Well, you can avoid these reactions by not going on my program. But this will not help you much either. If a toxic metal like copper is stored for too long in your liver and other organs, you can eventually develop serious metabolic dysfunctions such as diabetes, arthritis, schizophrenia, depression, migraine headaches, allergies, cardio-vascular disease and cancer, to name a few.

I think it is much better for people to get these toxic minerals out of their bodies once and for all—even if it means experiencing a flare-up in various symptoms.

Besides, most of the reactions people experience are only short-lived anyway. They are just temporary reactions. You might only have them for a few days or a week or two weeks at the very most, for the average individual. However, there are exceptions—such as people who are seriously ill.

"Slow oxidizers may show no evidence of toxic metals on the first hair test because their bodies are too ill to eliminate the toxic metals stored in its tissues."

**HEALTHVIEW:** Is there any way that a person can tell before hand how bad his reactions will be?

**ECK:** Generally, I would say that the more chronically ill a person is when he first comes to us, the more severe the reactions he may experience.

"Fast oxidizers" are usually the ones who experience the most reactions initially. Everything happens quicker in a fast oxidizer.

Of course, some people do not experience any reactions. Not everyone is affected. A "slow oxidizer" may show no evidence of heavy toxic metals initially because his body chemistry is inadequate to release or set free the heavy toxic metals stored in the tissues.

But rest assured, everybody does have these toxic metals. When at a later date they are released, various symptoms will become manifest, and everyone then asks,

\*Many toxic metals are stored in order to prevent more serious consequences. It must be kept in mind that the accumulative storage of toxic metals occurs only because of an inability to remove them from storage areas due to various mineral, vitamin and amino acid or protein deficiencies.

Metals like iron, lead, cadmium, zinc and copper can cause a wide variety of reactions when they are released by the tissues. For example, one very common reaction women experience on my program is a skin rash on the insides of their legs. This is caused by copper as it is dumped from the body. Another individual with an excessive copper problem may break out with a skin rash on the face or arms.

"Where did they come from? They were not there on the first or second test." But they WERE there all along, just waiting until the body was strong enough to release them.

"When a body begins to heal itself, it goes back in time to briefly relive all the ailments it once had."

**HEALTHVIEW:** Paul, do any people experience more severe reactions than those which you mentioned?

ECK: Yes, some people do. If a person has suffered from a number of serious chronic health problems during his life, he may experience symptoms to a more serious degree. For example, many of these people who are in poor health when they start the program will often become severely exhausted.

If any person does experience severe exhaustion on the program, he should have his own physician check with our lab, as often as necessary if he has any questions. Many individuals will go into severe mineral "inversions" while they are on the program. These "inversions" can be debilitating if a person does not know what to do about them.

Many of the reactions people experience on my program are caused by the body's unraveling of its distorted mineral patterns. This is what I call the "retracing process."



"Many of the reactions people experience on my program are caused by the body's unraveling of its distorted mineral patterns. This is what I call the 'retracing process.'"

**HEALTHVIEW:** Can you explain this "retracing" concept to us?

**ECK:** Certainly. When the body gets well, it will get well in the *reverse order* of the way it became ill. When a person goes through a "healing process" of any kind, his body will literally *retrace* itself through many of its former ills.

This retracing process is almost like playing a tape recorder backwards. For example, if a diabetic patient went on our program, he might notice brief symptoms of hypoglycemia and dysinsulinism as he is getting well. This is the exact reverse order of how he became ill in the first place.

"The body may even pass through episodes of illness it had more than forty years earlier. Nothing is ever forgotten by the body tissues."

**HEALTHVIEW:** What is the reason for this retracing process?

ECK: When we place a person on a mineral program, his distorted mineral ratios will begin to unravel and correct themselves.

Now, as your mineral ratios become normal, they may "hit" a certain value which will trigger symptoms of the disease associated with that particular ratio. Let's say that a person has a very high blood sugar ratio of 25 (calcium to magnesium ratio).

Now, if this person went on our program, this ratio would slowly begin going down. If the blood sugar ratio dropped to a value of 12 to 1, the person may notice symptoms of diabetes. You see, diabetes is associated with blood sugar ratio of 12 to 1. If this ratio dropped to 8 to 1, a person may notice symptoms of hypoglycemia. Hypoglycemia is associated with a blood sugar ratio of 8 to 1.

Each specific disease in the body is associated with a very specific set of mineral ratios. When a person's health is improving, his body may "pass through" a certain set of mineral ratios on the way to becoming normal. When you pass through various sets of mineral ratios, you may experience brief symptoms of any disease associated with those sets of ratios. It is all quite logical when you think about it.

Haven't you ever heard a song on the radio from when you were a teenager? Don't you immediately recall many of the things you were doing when that particular song was popular? You may even remember who you were dating at that time and you may even recall how you felt about that person—even if it was 25 years ago. You remember it as if it were yesterday.

If you were very loving towards a particular girl in your youth, a very special song may even make you cry as you remember all the good times you had while it was popular.

This same thing happens when you hit an "old" mineral ratio which you haven't experienced in many

years. You may experience all the physical and mental events which were associated with that particular reading while you had it.

You may dream of people you haven't seen or thought of for 20 years or more. You may experience an old arthritic pain in your shoulder due to an injury which you had ten years or so ago. A woman may get menstrual cramps which she hasn't had in a long time.

You see, mineral ratios are the body's way of recording different events. As your body becomes well and as you pass through many old mineral ratios, you may experience many old health problems which you have had over the years. You may also experience symptoms which you have not had. But whatever symptom you experience, it is all caused by the normalization of distorted mineral patterns.

## "Retracing episodes are not 'side effects.' They are metabolic corrections necessary for complete healing."

**ECK:** The best thing to do is to just cut back on the program for a few days or for a few weeks as the case may be. When any symptoms you are experiencing subside, you may start again on the mineral rebalancing program. If anyone has any serious problems, they should have their personal physician check with the lab. If you undergo a prolonged "retracing" period, you should submit another hair sample for analysis.

I think it is extremely important that all your readers understand this "retracing" concept. This seems to be one area where people really get confused—especially doctors. Many doctors are trained to treat symptoms. So as soon as they see one of their patients experience a "retracing symptom" on our program, they try to eliminate the symptom.

They just do not understand the rationale of why those symptoms occur in the first place. They do not understand that it is a definite sign that the patient is getting better—and not worse.

#### "Emotions from past experiences are also released and set free during the retracing process."

Now another factor you have to watch for when a person begins to improve are what I call "emotional releases." Many people who have been ill for years have been unable to express their negative emotions, such as resentments, fears, anxieties, angers and hatred. They have *stored* all of their emotional hostilities and anger in their tissues in the same way that money is stored in a bank.

When some people start to get well, many of their hidden repressions and hostilities can come pouring out. Hostilities which people have carried for 25 years or more may come out within a period of a few months or weeks.

This is oftentimes a frightening period of time for the individual. He feels exposed, out of control, weak and susceptible. His defenses have "broken down." This is all well and good. He has been "reborn." He has returned to that beautiful innocence of childhood.

Unless a wife or husband understands what is happening, these *emotional cruptions* could really strain a loving relationship. The best thing to do when this happens to a close loved one is to just let it pass and sit out the storm. As the months pass, your partner will be more loving than ever. One who truly loves is, above all, understanding and forgiving.

## How to Take a Hair Sample for the Initial Hair Test

The requirements for getting an accurate representation of the present trace mineral levels from a hair analysis include taking a proper sample. These instructions describe the correct procedure to follow:

1. Sampling Location: Head hair taken from the nape of the neck (see illustration below) will provide the best sample. The growth of the hair here is relatively steady and should give good, consistent results.

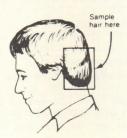
As an option, underarm hair, pubic hair, or other body hair may be used. The growth pattern here varies and is rather sporadic, but it produces adequate results.

- 2. Equipment Needed: A standard comb and a regular stainless steel scissors are all that is basically needed. For short hair, thinning shears may be used to keep from disturbing the hair style as much as possible. With long hair, a hair pin or clip may also be useful.
- 3. Cutting a sample: Comb and lift a section of hair at the nape of the neck. Either pin or clip the section or have the patient hold it up out of the way. Separate a smaller section and cut the hair off as close to the scalp as possible.

For short hair— $1-\frac{1}{2}$  inches in length, or less—use the entire sample. For long hair—over  $1-\frac{1}{2}$  inches in length—cut off and use 1 inch to  $1-\frac{1}{2}$  inches of the hair from the end that was next to the scalp (the root end) and discard the rest.

Take several small samples from different spots and combine them. This will help assure an accurate, representative sample on the average, while leaving no noticeable "bald" places in the hair style.

You should take at least one FULL TABLESPOON of hair from the back of your neck as close to the scalp as possible. Take only up to  $1-\frac{1}{2}$  inch of hair from the scalp line.



It is best to take your hair sample from the back of your neck. 4. Place this hair sample in an envelope and include the following information: (A) Your name and address; (B) Your age; (C) Your sex; (D) Your weight; (E) Your brand of shampoo; and (F) Whether you use any hair dyes or birth control pills.

**NOTE:** If the hair has been permed, dyed, bleached, or otherwise chemically treated, it still can be used for a sample. Do not mix different types of hair samples.

#### How to Take a Hair Sample For a Re-Test

Steps 1 and 2 and 5 are the same for obtaining a hair sample for a re-test as they are for the initial test.

However, Steps 3 and 4 are as follows:

3. Cutting a sample: Comb and lift a section of hair at the nape of the neck. Either pin or clip the section or have the patient hold it up out of the way. Separate a smaller section and cut the hair off as close to the scalp as possible. If it has been four weeks since your last hair test, only the *first* ½ inch from the scalpline (the root end) should be used. Clip off ½ inch from the root end and discard the rest.

If it has been eight weeks since your last hair test, you may use the first one inch from the scalpline.

However, if it has been twelve weeks or more, you should use the first  $1-\frac{1}{2}$  inches from the scalpline.

You should take at least one FULL TABLESPOON of hair from the back of your neck as close to the scalp as possible. BE SURE YOU USE ONLY ½ inch of hair from the scalp line.

**NOTE:** Ideally, a hair sample should be submitted for a re-test after you have been on the program for four to six weeks, especially if you suffer from any serious health problems.

4. Place this hair sample in an envelope and include the same information (A—F) as requested for the initial test. PLEASE MARK THE ENVELOPE "RE-TEST."

#### What to Do If You Experience Problems while on the Program

If the mineral program gives you any emotional or physical discomfort, STOP IT TEMPO-RARILY.

If you are on the mineral program, and it gives you some physical discomfort, stop it for a day or two. If it upsets you more severely, stop for several days or more, then continue.

Many people ask, "If the minerals are so good for me, then why do I feel worse than before?" The answer

This is oftentimes a frightening period of time for the individual. He feels exposed, out of control, weak and susceptible. His defenses have "broken down." This is all well and good. He has been "reborn." He has returned to that beautiful innocence of childhood.

Unless a wife or husband understands what is happening, these *emotional eruptions* could really strain a loving relationship. The best thing to do when this happens to a close loved one is to just let it pass and sit out the storm. As the months pass, your partner will be more loving than ever. One who truly loves is, above all, understanding and forgiving.

## How to Take a Hair Sample for the Initial Hair Test

The requirements for getting an accurate representation of the present trace mineral levels from a hair analysis include taking a proper sample. These instructions describe the correct procedure to follow:

1. Sampling Location: Head hair taken from the nape of the neck (see illustration below) will provide the best sample. The growth of the hair here is relatively steady and should give good, consistent results.

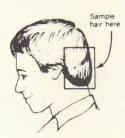
As an option, underarm hair, pubic hair, or other body hair may be used. The growth pattern here varies and is rather sporadic, but it produces adequate results.

- 2. Equipment Needed: A standard comb and a regular stainless steel scissors are all that is basically needed. For short hair, thinning shears may be used to keep from disturbing the hair style as much as possible. With long hair, a hair pin or clip may also be useful.
- 3. Cutting a sample: Comb and lift a section of hair at the nape of the neck. Either pin or clip the section or have the patient hold it up out of the way. Separate a smaller section and cut the hair off as close to the scalp as possible.

For short hair—1-½ inches in length, or less—use the entire sample. For long hair—over 1-½ inches in length—cut off and use 1 inch to 1-½ inches of the hair from the end that was next to the scalp (the root end) and discard the rest.

Take several small samples from different spots and combine them. This will help assure an accurate, representative sample on the average, while leaving no noticeable "bald" places in the hair style.

You should take at least one FULL TABLESPOON of hair from the back of your neck as close to the scalp as possible. Take only up to  $1-\frac{1}{2}$  inch of hair from the scalp line.



It is best to take your hair sample from the back of your neck. 4. Place this hair sample in an envelope and include the following information: (A) Your name and address; (B) Your age; (C) Your sex; (D) Your weight; (E) Your brand of shampoo; and (F) Whether you use any hair dyes or birth control pills.

**NOTE:** If the hair has been permed, dyed, bleached, or otherwise chemically treated, it still can be used for a sample. Do not mix different types of hair samples.

#### How to Take a Hair Sample For a Re-Test

Steps 1 and 2 and 5 are the same for obtaining a hair sample for a re-test as they are for the initial test.

However, Steps 3 and 4 are as follows:

**3.** Cutting a sample: Comb and lift a section of hair at the nape of the neck. Either pin or clip the section or have the patient hold it up out of the way. Separate a smaller section and cut the hair off as close to the scalp as possible. If it has been four weeks since your last hair test, only the *first* ½ inch from the scalpline (the root end) should be used. Clip off ½ inch from the root end and discard the rest.

If it has been eight weeks since your last hair test, you may use the first one inch from the scalpline.

However, if it has been twelve weeks or more, you should use the first  $1-\frac{1}{2}$  inches from the scalpline.

You should take at least one FULL TABLESPOON of hair from the back of your neck as close to the scalp as possible. BE SURE YOU USE ONLY  $\frac{1}{2}$  inch of hair from the scalp line.

**NOTE:** Ideally, a hair sample should be submitted for a re-test after you have been on the program for four to six weeks, especially if you suffer from any serious health problems.

4. Place this hair sample in an envelope and include the same information (A—F) as requested for the initial test. PLEASE MARK THE ENVELOPE "RE-TEST."

#### What to Do If You Experience Problems while on the Program

If the mineral program gives you any emotional or physical discomfort, STOP IT TEMPO-RARILY.

If you are on the mineral program, and it gives you some physical discomfort, stop it for a day or two. If it upsets you more severely, stop for several days or more, then continue.

Many people ask, "If the minerals are so good for me, then why do I feel worse than before?" The answer is that minerals *disrupt* the *present* balance (homeostasis) of your body. Any disruption, even a necessary one, can cause temporary problems. That is why it is not always smooth sailing on a mineral program.

You see, when your chemistry is out of step, your body tries to *stabilize* itself—so that it doesn't get any worse. The balance it reaches may be a *bad* balance, but it is *still* a balance.

When you introduce minerals into the system, you introduce CHANGE. Your body cannot operate as before. You are making it start to DO SOMETHING about your problem. You are starting a change and all *changes* are somewhat *disrupting*. If the change is a big one, there is a *bigger* disruption.

## Discomfort or symptoms from a mineral program ARE NOT side-effects.

Everyone calls these flare-ups "side-effects," but that is *not* what they are. The use of the term "side-effect" is understandable but it is NOT ACCURATE.

Side-effects, reactions, etc., are all terms that apply to DRUGS—NOT to minerals and other nutrients used in a *balancing* program.

It is more appropriate to call the discomfort a *metabolic release*, because that's what it is. It is a *release* from an old mineral pattern. It is a *change* or an *attempt to change* the dominance of the previous mineral pattern.

A metabolic release disrupts the balance that has probably been in place for years. To make needed changes takes ENERGY. To get the energy, your body often slows you down to reduce your energy *output*. It wants MORE energy to be available for INTERNAL rebalancing.

So *temporarily* you feel more tired. You may feel depressed, because depression is one way your body has of STOPPING you from doing things. Your body knows you are not wise enough to slow down on your own. It takes charge and forces you to do so. To try and totally prevent this kind of "discomfort" is to *block* your own recovery.

By cutting back on the program temporarily, you prevent your body from spending ANY MORE energy on additional changes. Instead, it is able to conserve its energy. It can use it to STABILIZE and consolidate the changes that have *already* occurred.

Many people follow a program religiously, no matter how they feel or what symptoms flare up. They think they will get well more quickly if they can just "tough it out."

They are so anxious to regain their health that they don't want to lose any time. They never stop for a break whether they are feeling good or bad. They don't realize that they are never giving the body a chance to adjust to changes already made. They just keep the body in the midst of a CONSTANT SERIES OF CHANGES.

Constant change is *not* healing. It is disruptive. What the body needs is a period of change, then a period of stabilizing, then another period of change, then more stabilizing, etc.

Think of it like this: If you have a thermostat and you keep changing it from high to low and low to high without stopping, you will break it and maybe the furnace, too.

## Don't think that your body is doing nothing just because you are not taking minerals for a day or two.

Don't think that your body is doing NOTHING just because you are not taking minerals for a day or two. It is either working on the changes you have already started, or it is building up your mineral reservoirs to prepare you for the next change that is coming.

Another reason for reactions: Some people get reactions because the minerals are starting to break patterns that the person DOES NOT WANT CHANGED. For example, domineering persons have certain mineral patterns. If you put such a person on a program, they will "subconsciously" resist what the mineral program is trying to do.

Their mind is aware that there is a threat to the mineral pattern that is allowing them to dominate others. It fights the program. It causes physical symptoms to erupt. It is trying to make the patient stop the program. It is like a bucking bronco trying to throw off its rider.

You may have to temporarily stop the program of such a patient, or adjust it—but only temporarily. Then continue. But do not think that all people *want* to change. They may want to get rid of a certain symptom, but NOT THE MINERAL PATTERN THAT IS CAUSING THAT SYMPTOM. It is in these kinds of cases that flare-ups occur.

## The mineral program can release buried emotional conflicts.

For instance, arthritics want to get rid of their joint pain. But they may NOT want to do anything about the buried RESENTMENTS that may in some cases be CAUSING the arthritic pain. It is this *emotional conflict* that bursts out into a *physical* disruption.

Let me explain what I mean. When a person is resentful, iron tends to accumulate in his tissues. It generally accumulates in the joints, the spleen and the heart. It is the iron that causes the pain in the joints. It also causes the rigidity and stiffness, since iron is a rigid material.

Now, when you remove—or attempt to remove—the iron deposits, the person's mind may try to BLOCK this removal. These people want relief from pain. But they do NOT want to release their TRUE EMOTIONS, which would be released as the iron is released. To

conceal their anger, the person's mind may actually try to force the iron *back into the joints*.

The whole process is physically turbulent. Temporarily, it results in a flare-up, i.e., increased inflammation, etc. The person blames the program when the real problem is his *lack of desire* to face a problem.

The real solution in this case is to ask the person, "Do you have any problems you may not be facing? Is there anything that is bothering you that you are reluctant to talk about?" Do not accuse the patient, just ask him.

Sometimes it will be days before the person will admit to you what is really on his mind. When he does, he will also notice physical relief.

Remember, for every emotion there is a mineral counterpart. For every repressed emotion, there is a mineral repression. So when you eliminate a mineral or move it, you are pressing on an emotional hot spot. Many people resist. The result—either a physical flare-up or an emotional flare-up, or both.

If certain discomforts continue after many attempts and adjustments, the answer may not lie completely in minerals. We are talking about such discomforts as fainting, blackouts, and any other symptom which may ordinarily be associated with hypoglycemia. These symptoms are often triggered by emotional conflicts. (It is, of course, assumed that a *thorough* medical examination has excluded any physical reasons for these problems.)

## For fastest results, an ill person must face his emotional problems and fears.

But if these discomforts continue, and seem to occur at times when the person feels a need to demand attention, or when he refuses to face a problem, then YOU MUST MAKE THAT PERSON FACE HIS PROBLEM(S). If you don't, further improvement on the program may never occur.

For fastest results, an ill person must face his emotional problems and fears. Balancing your mineral pattern will in the majority of cases give to you the courage to make a decision. In addition, the increased awareness will often enable you to recognize a problem area which, prior to the program, was not recognizable as a problem.

TO REPEAT: STOP the program *when* necessary and as *often* as necessary. Remember, it is not wise to allow all changes—physical and emotional—to be made too quickly. The changes could be explosive. Obviously, you don't want this to happen.

An uncontrolled emotional and physical release can be destructive, NOT curative. What you want ordinarily is a controlled release (if possible), just like the controlled release of steam pressure in a pressure cooker.

The program can help bring problems to the surface. But it cannot MAKE anyone solve them. You must help the patient do this for HIMSELF. If you don't, he or she may vascillate up and down from hair test to

hair test without ever CRACKING the destructive mineral and emotional pattern that is keeping him or her ill.

#### Some Final Recommendations.

- 1. Under normal circumstances, stop the program once each week for a REGULAR day of rest. You can make it every Saturday or Sunday for convenience. On this day of rest, you may take enzymes, but no other mineral or supplement.
- 2. If stopping the program makes you feel worse, then stay on it without a break. Everyone's body is different and what is good for one person may not be right for another.
- 3. Under conditions of physical and/or emotional discomfort—The more severe the physical and emotional discomfort, the more frequently you should stop the program, for a day or two, or even a week.

In physically volatile people such as fast oxidizers, you can run the program three days, then stop one, etc. But in many cases of slow oxidation, you can run it 4 to 6 days a week without any problems.

4. If every time you recontinue the program, the same reaction occurs, your mineral pattern may have already shifted. It may be time for a new program, or for an adjustment to the program you are already on.

#### Section #7—Case histories

#### How Mineral Balancing Changed My Life—A Brief Story

#### by Dr. Paul Eck

When I was young, I could stay up for long hours, do exercises, run around the block, have fun with everybody, and everyone used to say, "You're the most energetic person I know."

Yet, in my life I was fearful and that alone indicates that I was really exhausted. I very seldom accomplished anything meaningful. I would enthusiastically start out doing things but never seemed to finish anything.

## "I was always tired, but I pretended I had a lot of energy."

I should have asked myself, "If I had true energy, would I always start projects and never finish them?" My energy level seemed very high, but it was actually compensation for lack of energy. It was the *appearance* of energy.

Let me give you an example of compensating for lack of energy. When you wake somebody up in the morning with a telephone call, they'll be dead tired and will pick up the phone and say "Good morning, how are you?" and no matter how much they try to put "oomph" in their voice or expression, you will say to them, "Oh, I'm sorry, I woke you up."

That's the story of my life. I frequently found myself faking energy. When somebody would call me up in the morning I would jump up and down ten times to pick up a little energy and then I would exaggerate my voice trying to fool people into thinking I was awake and I would say, "Oh, I've been up for hours."

Needless to say, I rarely fooled anyone. They would say, "It sounds like you just woke up." They knew what I was doing was only a pretense.

"When my mineral balance improved I became an extrovert—not a *pretense* extrovert—but a *real* extrovert."

When a person is tired, he is always *pretending* he is something he is not. He pretends he is *awake* when he is *not*, he pretends he's *not* afraid when he *is* afraid, he pretends he is *not* anxious when he *is* anxious.

But you can't really fool energetic people. They will be able to sense that there's something wrong.

Energy gives you confidence. And if you don't have energy, you don't have the confidence. You're full of fear and you don't fool anyone but yourself when you try to pretend otherwise.

**HEALTHVIEW:** At some point you became interested in minerals and started balancing your own minerals, didn't you, Paul? What were the changes as you started doing that?

**ECK:** When I started balancing the minerals, it changed my whole life around, because instead of being an introvert I became an extrovert—not a *pretense* extrovert, but a *real* extrovert.

There are some people who apparently look tremendously extroverted, but are not really that way at all. They are just doing a good job of covering up their fear, like I used to do.

People used to think I was an extrovert because I was an incessant talker. I learned that if I could talk a lot, no one could get me on the defensive because I was talking.

I was talking fast, talking loud and no one would know I was scared, but you know what my wife used to say? She told me, "Paul, when you're talking, everything is fine and dandy, but as soon as someone else gets the floor, you start to fall apart, you start to break out into a sweat and start feeling sick, and you want to go home." She was right.

In the quiet I would start to acknowledge the reality that my life was not really the way I wanted to pretend it was. I couldn't hide in my shell anymore.

I had been in a shell and people could not penetrate it. They realized this so they never even made an attempt. Or, if they would make an attempt, they would make only a half-hearted try and then give up. I was afraid. I was afraid of everything that is important to life—to communicate with people, to love, to be myself. It was impossible for me to enjoy life because I was in fear, and fear was depleting my energy even further.

"I kept telling myself I was just a night person. It was really just an excuse for avoiding people during the day."

I was afraid to even get up in the mornings. I used to say to myself, "I'm just a night person." I didn't want to admit there was anything wrong with me, so I'd justify it by saying, "Well, there are day people and there are night people." I kept telling myself that "when I'm alone at night, working late, I'm at my most creative."

Now I can see that for what it really is—a mark of anti-social behavior caused by fear. By staying up late at night and working when there is no one there with you, sleeping late in the morning and coming back into work late in the day, I was avoiding contact with the people who kept "normal" hours.

I was by-passing two or three hours of social contact, and if I wanted to get further away from people, I could always say, "Gosh, I'm so tired. I worked until two this morning." That way I had everyone's sympathy and yet I didn't have to deal with those people.

And I never finished a project I started. I always seemed busy because I had so many things going at once. But I never finished anything. Do you know why? Once something is finished, then it has to be judged.

You have to take the responsibility for it and see whether it has value. If a person never finishes a project, it means he doesn't have to face the possibility of being proven a failure. He doesn't have to face the possibility of rejection.

"Even women had a different reaction to me after I balanced my minerals."

**HEALTHVIEW:** Did you notice a different reaction from women when you talked to them after your minerals were balanced?

**ECK:** Absolutely. I noticed a different reaction from both women and men. I finally got the respect I always wanted. When you are weak you can try to be so considerate of everyone, but no one respects you, because you are weak.

And then you go deeper into a shell. You can't understand why people are not responding to you when you are being as nice as you can possibly be. But people may never notice that *nice* person unless he is *also* a *strong* person. And it is difficult to be a strong person unless you have energy.

**HEALTHVIEW:** Do you notice a different reaction from people you meet casually, like waitresses and waiters in restaurants, since your mineral balance improved?

ECK: Sure, before no one would even talk to me. They would just put the food in front of me, wouldn't look at me, wouldn't smile, carry on a conversation or anything. Now, I can hardly stop them from talking to me.

I used to think that the people who worked in restaurants were just cold people. In fact, I used to think everybody in the world was cold.

I used to think the whole world was bad and that I was the only good guy in it. The world versus Paul Eck!

Now I know I was creating the world outside of me. How could people respond warmly to me when I wasn't responding warmly to them?

Thank God that period in my life is behind me. You should see me now! I'm not a frustrated person anymore, because I'm not afraid to be myself. When I see strangers I want to talk to (especially women), I just go up and talk to them.

Never again could anyone catch me thinking, "Boy, if only I had enough nerve to talk to that lovely stewardess," or "Why would she want to talk to me, she doesn't even know me," or any one of a bundle of other excuses for avoiding life. Now I just act, instead of planning to act, which is all I did before.

"When people sense you are *afraid* of them, they in turn become *afraid* of you."

Now I can make other people happy, because I'm not afraid of rejection myself. It's a funny thing, but when people sense you are afraid of rejection, that's just what they do—THEY REJECT YOU. It's the most amazing thing. People don't really like weak people. Even weak people don't like other weak people. They want to be around strong people.

Well, now I'm strong, and people come to me. I no longer have to fearfully search for people I think I could talk to. People see my smile (it's a genuine smile now) and they walk over and strike up a conversation. Everywhere I go, I find nice people and nice people find me. My, how the world has changed!

But my greatest happiness these days isn't how *I* feel. My greatest happiness is that, through mineral analysis, I have the ability to give this same joy to others. To me, making people happy is more important than just curing diseases.

I now realize that many of the people I see are just like I used to be. They have a lot of deep feelings, but they're afraid to let them show. They want to make people happy, they want to be loving and they want to be able to relax and be themselves, but they're scared.

Now, because of mineral analysis, I understand *why* they are scared. I know they are tired and that they may not even know it. And I know how they can give themselves an energy so great it overcomes all fears. To think that my work in mineral analysis can give people this much happiness gives me a joy that never ends.

For further information please contact:

The Ock Institute

of Applied Nutrition and Bioenergetics, Ltd.

2225 West Alice Avenue Phoenix, Arizona 85021

OR Contact your local representative.

ECK: Sure, before no one would even talk to me. They would just put the food in front of me, wouldn't look at me, wouldn't smile, carry on a conversation or anything. Now. I can hardly stop them from talking to me.

I used to think that the people who worked in restaurants were just cold people. In fact, I used to think everybody in the world was cold.

I used to think the whole world was bad and that I was the only good guy in it. The world versus Paul Eck!

Now I know I was creating the world outside of me. How could people respond warmly to me when I wasn't responding warmly to them?

Thank God that period in my life is behind me. You should see me now! I'm not a frustrated person anymore, because I'm not afraid to be myself. When I see strangers I want to talk to (especially women), I just go up and talk to them.

Never again could anyone catch me thinking, "Boy, if only I had enough nerve to talk to that lovely stewardess," or "Why would she want to talk to me, she doesn't even know me," or any one of a bundle of other excuses for avoiding life. Now I just *act*, instead of *planning* to act, which is all I did before.

"When people sense you are *afraid* of them, they in turn become *afraid* of you."

Now I can make other people happy, because I'm not afraid of rejection myself. It's a funny thing, but when people sense you are afraid of rejection, that's just what they do—THEY REJECT YOU. It's the most amazing thing. People don't really like weak people. Even weak people don't like other weak people. They want to be around strong people.

Well, now I'm strong, and people come to me. I no longer have to fearfully search for people I think I could talk to. People see my smile (it's a genuine smile now) and they walk over and strike up a conversation. Everywhere I go, I find nice people and nice people find me. My, how the world has changed!

But my greatest happiness these days isn't how *I* feel. My greatest happiness is that, through mineral analysis, I have the ability to give this same joy to others. To me, making people happy is more important than just curing diseases.

I now realize that many of the people I see are just like I used to be. They have a lot of deep feelings, but they're afraid to let them show. They want to make people happy, they want to be loving and they want to be able to relax and be themselves, but they're scared.

Now, because of mineral analysis, I understand why they are scared. I know they are tired and that they may not even know it. And I know how they can give themselves an energy so great it overcomes all fears. To think that my work in mineral analysis can give people this much happiness gives me a joy that never ends.

For further information please contact:

The Ock Institute

of Applied Nutrition and Bioenergetics, Ltd.

2225 West Alice Avenue Phoenix, Arizona 85021

OR Contact your local representative.